

# Academia

Skills Re:Focus

# Agenda



- Who are we
- Academia
- Sorint's Tailored Journey
  - High-level overview of the process
  - The make it model
  - Education at Sorint
  - Referencing activation
- Digital transformation
- Experts Involved
- Top requested subjects
- Testimonials
- Going Forward

**17** Offices  
**3** Continents

## EUROPE

Milan, Rome, Bergamo, Turin, Padova,  
London, Madrid, Frankfurt, Paris,  
Wroclaw, Brasov, Bologna, Lecce

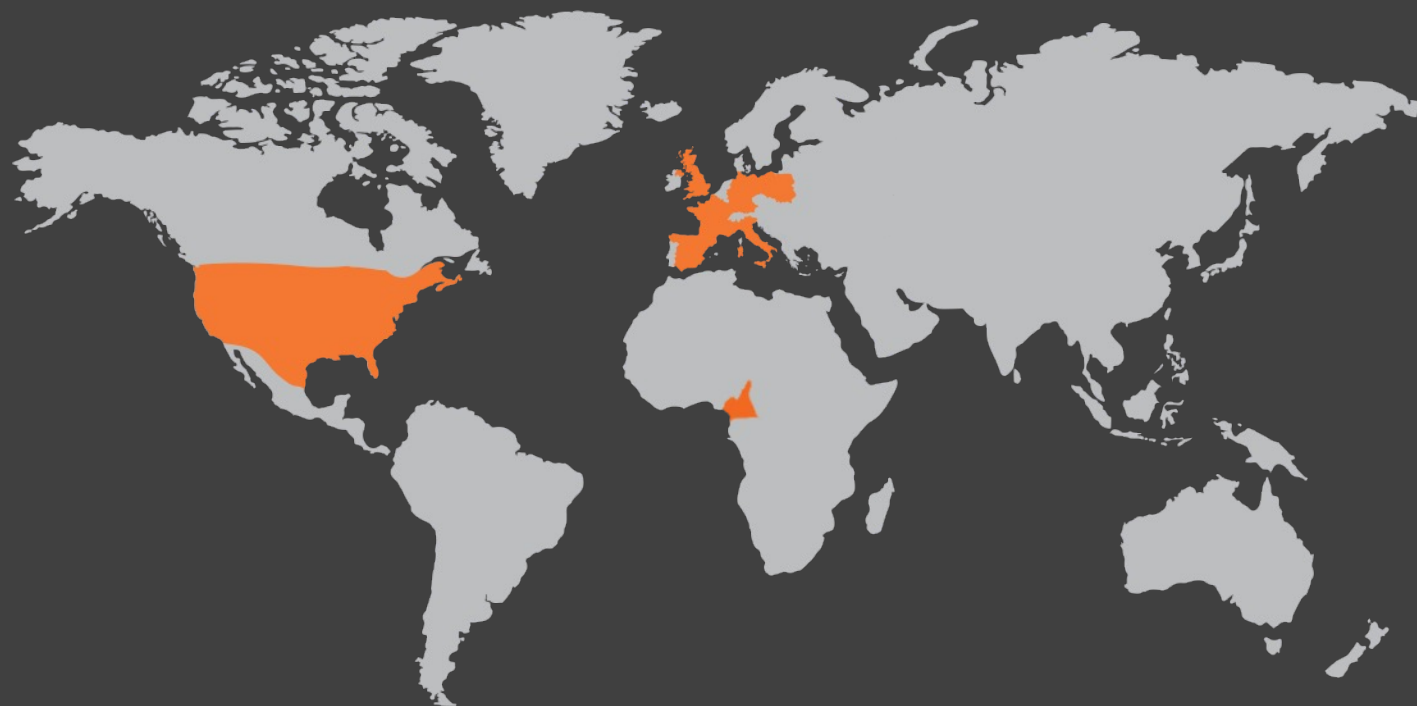
## USA

San Diego

## AFRICA

Douala

## Other Business Units



# Overview Facts

**900+**

## Tech-Savvy

Cloud Engineers  
SREs  
DevOps Engineers  
Full Stack Developers



**+40000**

Training  
hours  
per year



**50+**

Technical  
Sircles



## Methodology

ISO 27001  
ISO 20000  
ISO 9001  
ISO 14001



## PM Methodology

Prince2  
PMI  
Agile  
SCRUM/UX



**35+**

Years of  
experience  
with a  
Startup mindset



**250+**

Large Enterprise  
Customers



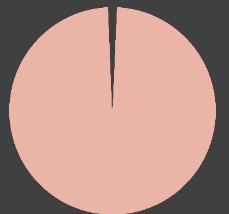
## Market

Finance & Insurance,  
Utility & Telco,  
Industry & Services,  
Transport,  
Public Administration



**98%**

Customer  
Retention  
Rate





INTESA  SANPAOLO



Clients



CANONICAL



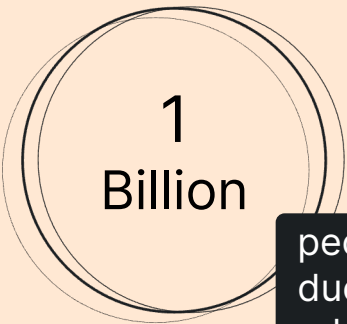
Technology Partners

# Academia

## Skills Re:Focus



- A solution tailored to educate IT professionals, of your business, to stay ahead in the ever-evolving digital landscape.
- From
  - Deepening of methodologies
  - New technology
  - New product/tool
  - Develop a skill
- To digital transformation



people will need to be reskilled by 2030 due to the impact of technological advancements and automation on the job market.

\*World Economical Forum - 2023

# Academia

## Skills Re:Focus



Customizable topics and levels that matches the strategic needs of the business

### Courses & workshops

Orientation sessions to evaluate emerging technologies, platforms, tools, and the skills needed.

A massive list of methodologies, domains, fields, tools, and technologies.

### Vendor

3<sup>rd</sup> party products

Hands-on sessions and real-world content

### Skill Re:Focus

Traditional IT courses and soft-skills course

## Delivery method



Live  
classroom



Virtual



Blended



Video  
Content



On client's  
premises

# Sorint's Tailored Journey

High-level overview of the process



## Requirement gather & analysis

- Collecting client's needs
- Skill assessments
- Coordinating team's activities, difficulties, and/or progress
- Agile methodology

## Roadmap designing

- Set the training path
- Syllabus and duration
- Learning resources
- Evaluation criteria

## Course

- Introduce all needed tools and technologies
- Kicking Off the tailored teaching technique

## Assessments & assurance

- Evaluate progress with pre-set guidelines of grading and evaluating.

## Post-course support

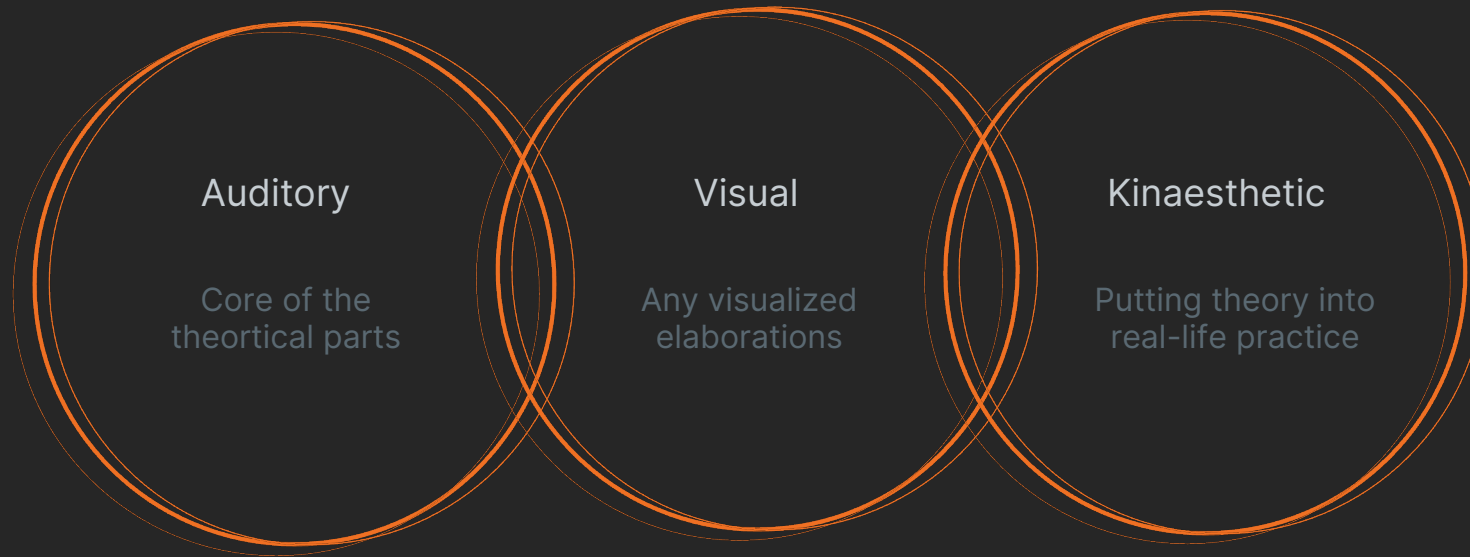
- Access to learning materials
- High-level support from instructors
- Regular relevant updates and newsletters

# Sorint's Tailored Journey

The make it model



An underlining methodology designed and balanced to be fun, tailored, condense, & practical

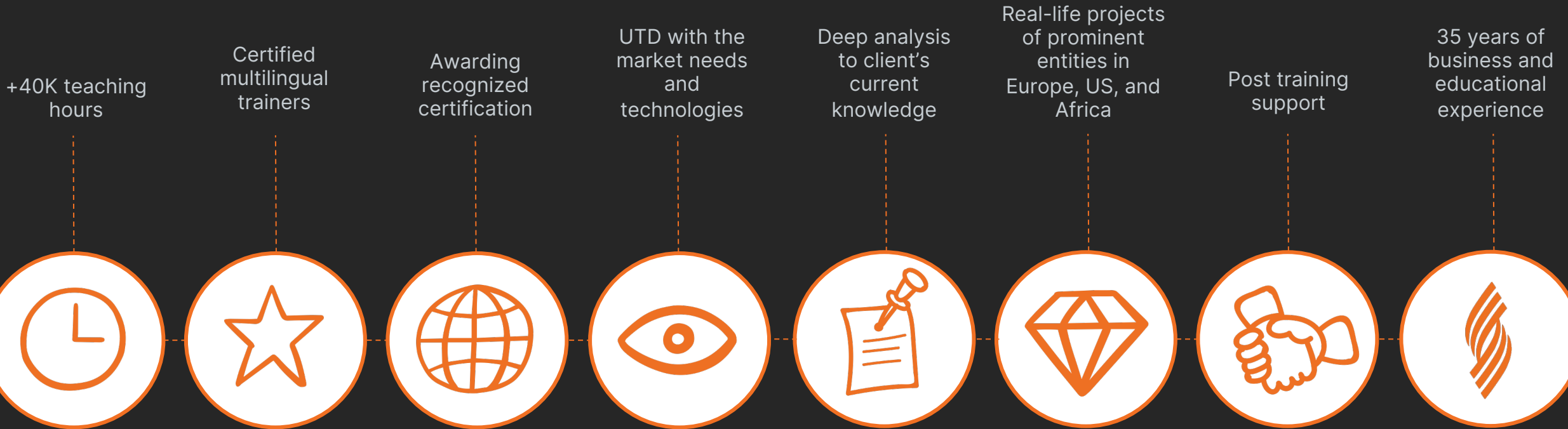


# Sorint

A schooling culture



We know the definition of Done!



We've been there

A solution that emerged based on client's request



The trusted partner – Some of our educational-related activities





# Sorint



The trusted partner – Some of our educational-related activities





The trusted partner – Some of our educational-related activities



# Experts Involved



Academia



Global Academia

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Senior masterminds



Francesco Blandino

Academia Team Leader

+10 years as IT Consultant, Database Specialist, and Service management

# Top-requested Workshops & Training Courses



## Application Modernization

Modern application development

Application modernization

## Automation

Ansible

Automation

## Cloud Services

Cloud architect

## Container Management

OpenShift

Kubernetes

## Data Protection

Digital Security for SMEs

## Deep learning

Artificial intelligence

Introduction to PyTorch and Pytorch Lightning

Machine Learning for Predictive Maintenance

## DevOps

Why use DevOps methodology

## Sorint Open-source Products

CI/CD with Agola

Ercole - Proactive Database Software Asset Management

# Testimonials

Kind messages to: SORINTians



Globally known banking and finance entity

Sorint is great in everything they offer. You will enjoy working with them.  
This is a result of a good working environment.



An attendee

I learned a lot. The projects we worked on boosted my knowledge. It exactly what I needed to start using Carbon Black for our own environment. It was not possible online. The documentation of the platform was just not enough. I had a good theoretical understanding but not enough experience to manage everything. Now I feel like an expert.



# Bonus Slide

## Related Solutions and Tools by Sorintians



### OS Sorint Products

Open-source software products & Services

Open-source is a great opportunity to solve the gap between the legacy and digital world because has itself the answer to simplify the complexity, and this is the service we want to provide to our clients

[sorintoss.io](https://sorintoss.io)

# Going Forward

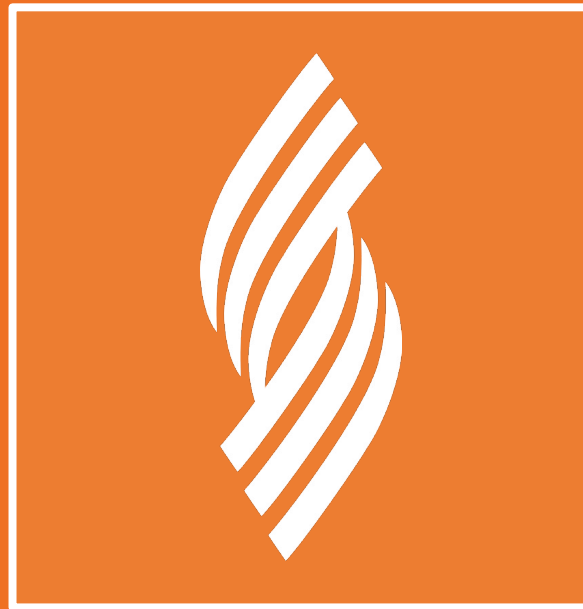
How we can move forward from here

One hour  
workshop

Read more on  
[/sorintlab](#)



Alternative  
approach



BUILDING GREAT  
TECHNOLOGY



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IT | ES | UK | DE | US | FR | PL | CMR | RO