

# Agile Practices

Digital Technology Service



# Agenda

- Who are we
- Overview
- Addressing Agile Practices
- Agile
  - Pillars of Agile
  - Sorint's Tailored Journey
  - Experts Involved
  - Closer Looks
- Success Stories
- Bonus slide - Related by Sorintians
- Going Forward

**17** Offices  
**3** Continents

## EUROPE

Milan, Rome, Bergamo, Turin, Padova,  
London, Madrid, Frankfurt, Paris,  
Wroclaw, Brasov, Bologna, Lecce

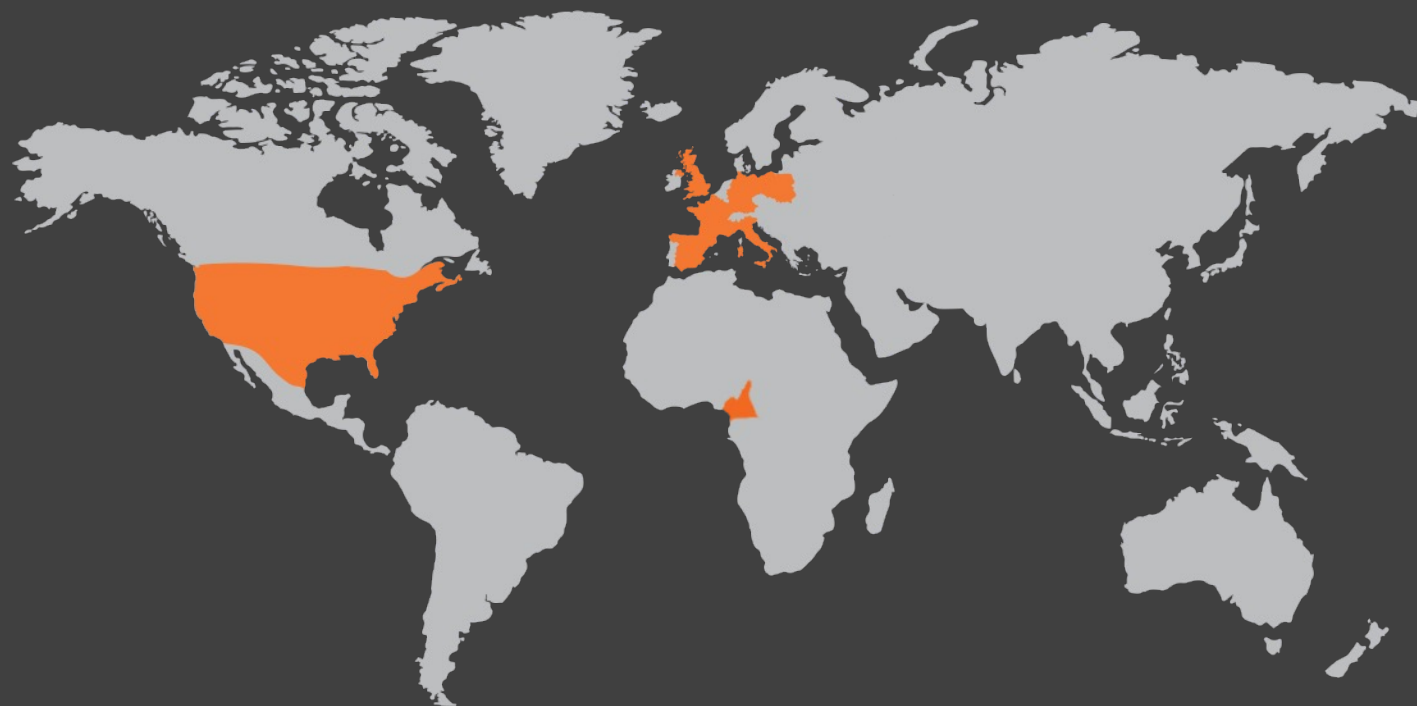
## USA

San Diego

## AFRICA

Douala

## Other Business Units





# Overview Facts

900+

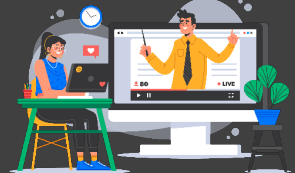
## Tech-Savvy

Cloud Engineers  
SREs  
DevOps Engineers  
Full Stack Developers



+40000

Training  
hours  
per year



50+

Technical  
Sircles



## Methodology

ISO 27001  
ISO 20000  
ISO 9001  
ISO 14001



## PM Methodology

Prince2  
PMI  
Agile  
SCRUM/UX



35+

Years of  
experience  
with a  
Startup mindset



250+

Large Enterprise  
Customers



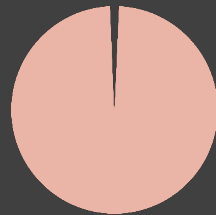
## Market

Finance & Insurance,  
Utility & Telco,  
Industry & Services,  
Transport,  
Public Administration



98%

Customer  
Retention  
Rate



INTESA  SANPAOLO



Clients



Technology Partners

# Agile Practices



- Software development project management solution that embodies set of values, principles, and practices aimed at empowering self-managed, cross-functional teams. It fosters a collaborative environment that encourages solutions. Building on feedback from stakeholder to enhance deliverables and facilitate rapid release to meet project's deadline.
- **When implemented correctly**, it enables efficiency and optimization across all processes.
- Processes that include:
  - Requirement elicitation
  - Requirement analysis
  - Product ideation and design
  - Break-down of complex problems
  - Gather feedback
  - Collaboration and communication
  - Agile, Kanban and Lean practices

87%

A graphic featuring the number 87% inside a circle, which is part of a larger circular design with concentric lines.

of projects, managed with the traditional “waterfall” methodologies, are challenged or fail to deliver what was promised to Customers.

\*Standish Group Chaos Report 2020

# Addressing



Slow and inefficient development and deployment



Communication issues among various team



Challenging project requirements



Challenges in managing the project



Team's resistance to change

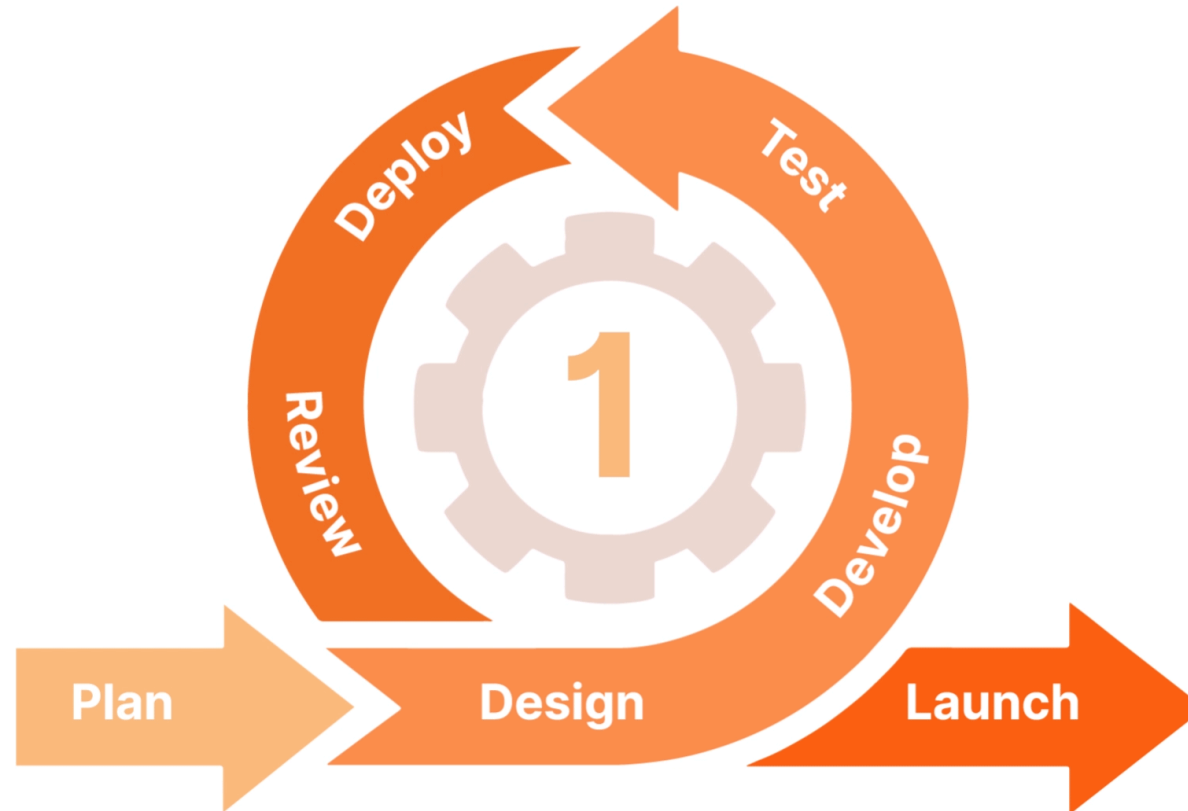


Risks





# Agile Methodology




## Agile key factors:

- Break-down of processes
- Quick releases
- Incremental delivery
- Cross-functional teams
- Monitoring and feedback

# Pillars of Agile



Incremental and frequent software delivery 



Inline with DevOps methodology




Constant feedback cycles and continuous improvement



Transparency. Accessible information



Communication, culture, cross-functional, self-managing teams 



Customer-Centricity and business value. Improve customer experience, responsiveness, and satisfaction



Continuous attention to technical excellence 

64%

of features are rarely, or never used. This highlights the following important topics:

- User research
- Developer / Business communication
- User feedback
- Risk reduction by small releases

\*Standish Group Report 2014

# Sorint's Tailored Journey

Instantiated from



Every journey is a unique challenge, but our know-how:



Product owners,  
Scrum masters, and  
Project managers  
with technical and  
administrational  
background



Adopted Agile  
practices  
  
To prominent  
entities in  
Europe, US, and  
Africa



Projects in 2022



Agile philosophy  
and  
Scrum / Kanban  
practices



Hands-on  
knowledge on all  
trending tools

Day x ————— Continues support ————— Continues support ————— Continues support ————— Day y

# Experts Involved



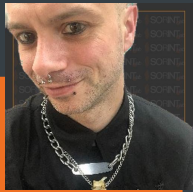
Agilistic



PMO CoE

## Senior masterminds

Simone Rossi



Head of Agilistic | Scrum Master

+16 years of experience in Project Management. Agile evangelist and training passionate

Angelo Maturi



IT Project Manager | IT Infrastructure Specialist | Green IT Ambassador

+10 years of experience in PM. +15 years of experience in IT infrastructure activities

Massimiliano Zambetta



IT Project Manager | IT PMO

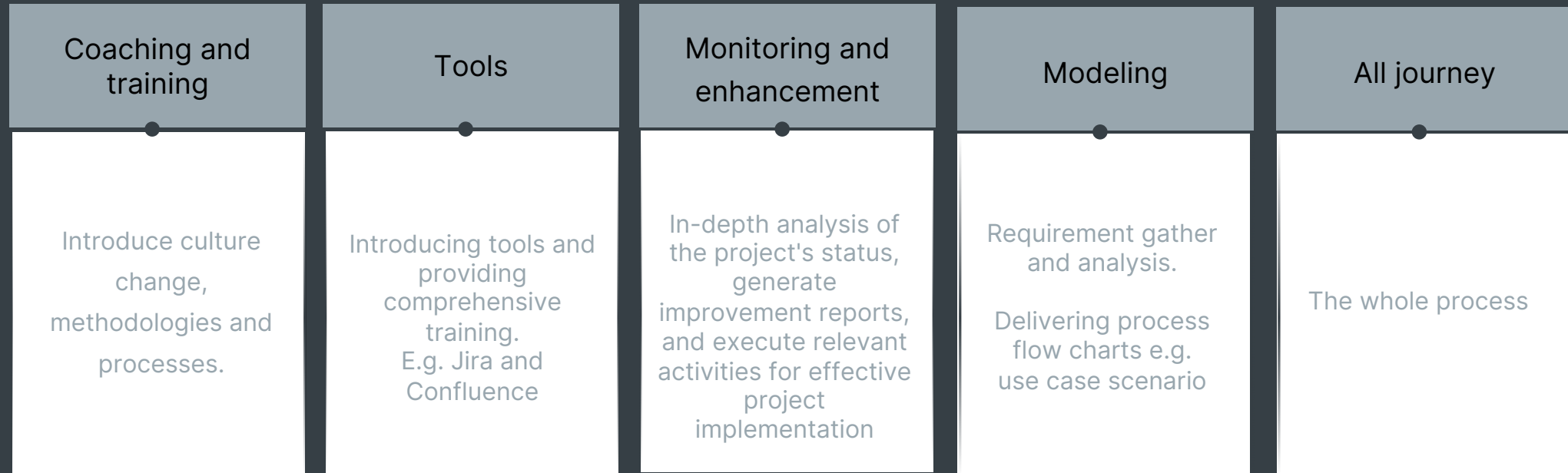
+10 years of experience in Project Management field and activities

## Some prestigious certifications



# Closer Look

## Areas and field of focus



# Success stories



Delivered by: Sorintians



Confidential

## Italian company building IT solutions for Professionals Delivery improvement

### Challenge

Deliver the product on time.

- Sorint joined the project midway through the development phase.
- Various issues within development team. Continuous delays.

### Going forward

Analysed project and team's status.

### Accepting the challenge - Solution and Implementation

- Engage with stakeholders.
- Redefined the requirements and prioritized functional ones.
- Empower team activity and held coaching sessions.
- Remove impediments. E.g. proposed the dismissal of one developer from the project.

Strictly followed the agile methods and processes.

### Result & delivery

- On time delivery of the first release.
- Client extend the service.

[Floatingpoint.sorint.com](https://floatingpoint.sorint.com)

# Success stories



Delivered by: Sorintians



Confidential

## Italian Public Administration Product Development

### Challenge

Client's requirement included:

- Develop a product from scratch
- Understand all stakeholders involved
- Deliver a POC

### Going forward

Intensive requirement gather sessions and user research.

### Accepting the challenge - Solution and Implementation

In a proposal form:

- Analysis of business needs.
- Identification of stakeholders.
- Assignment of stakeholders responsibilities.
- Requirement elicitation.
- Preparation of processes workflow.
- Building a POC.
- Definition of product roadmap.

### Result & delivery

- POC delivered on time.
- Client expressed satisfaction.
- Development under process (incremental releases).

# Success stories



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## A European Network of Private SME Enhance Agile Practice

### Challenge

Client's requirement included:

- Adapt Agile practices.
- Accelerate software development & delivery.
- Guarantee all feedback were implemented.

### Going forward

Intensive team work, understanding the issues.

### Accepting the challenge - Solution and Implementation

In a proposal form:

- Hiring a scrum master.
- Help the team conduct Sprint Retrospectives, to reflect on how to become more and more effective.
- Find ways to improve the current workflow.
- Removing impediments at all levels.

### Result & delivery

- Training on Scrum performed to all team members.
- Increments released every two weeks.
- Team's reported issues were solved.
- Transparency at all levels.

[Floatingpoint.sorint.com](https://floatingpoint.sorint.com)



# Bonus Slide

## Related Solutions and Tools by Sorintians



### PMO – Project Management Center of Excellence

Project management as a service (PMaaS) focuses on coordinating IT projects. On both, infrastructure level and application software level.

[inquire](#)



### Software Development Technology Consulting Service

According to Gartner, SD is project management, specifications, design, programming, testing, installation and training associated with a specific application development project of any size.

[inquire](#)

# Going Forward

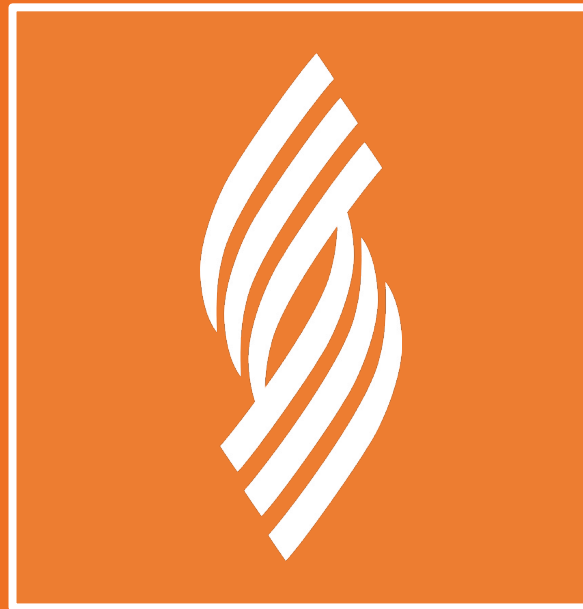
How we can move forward from here

One hour  
workshop

Read more on  
/sorintlab



Alternative  
approach



BUILDING GREAT  
TECHNOLOGY



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IT | ES | UK | DE | US | FR | PL | CMR | RO