



Oracle

Center of Excellence

Agenda



- Who are we
- Overview
 - Oracle Products
- Sorint's Tailored Journey
 - The make it model
 - Instantiated from
 - Experts Involved
- Success Stories
- Bonus slide - Related by Sorintains
- Going Forward

17 Offices
3 Continents

EUROPE

Milan, Rome, Bergamo, Turin, Padova,
London, Madrid, Frankfurt, Paris,
Wroclaw, Brasov, Bologna, Lecce

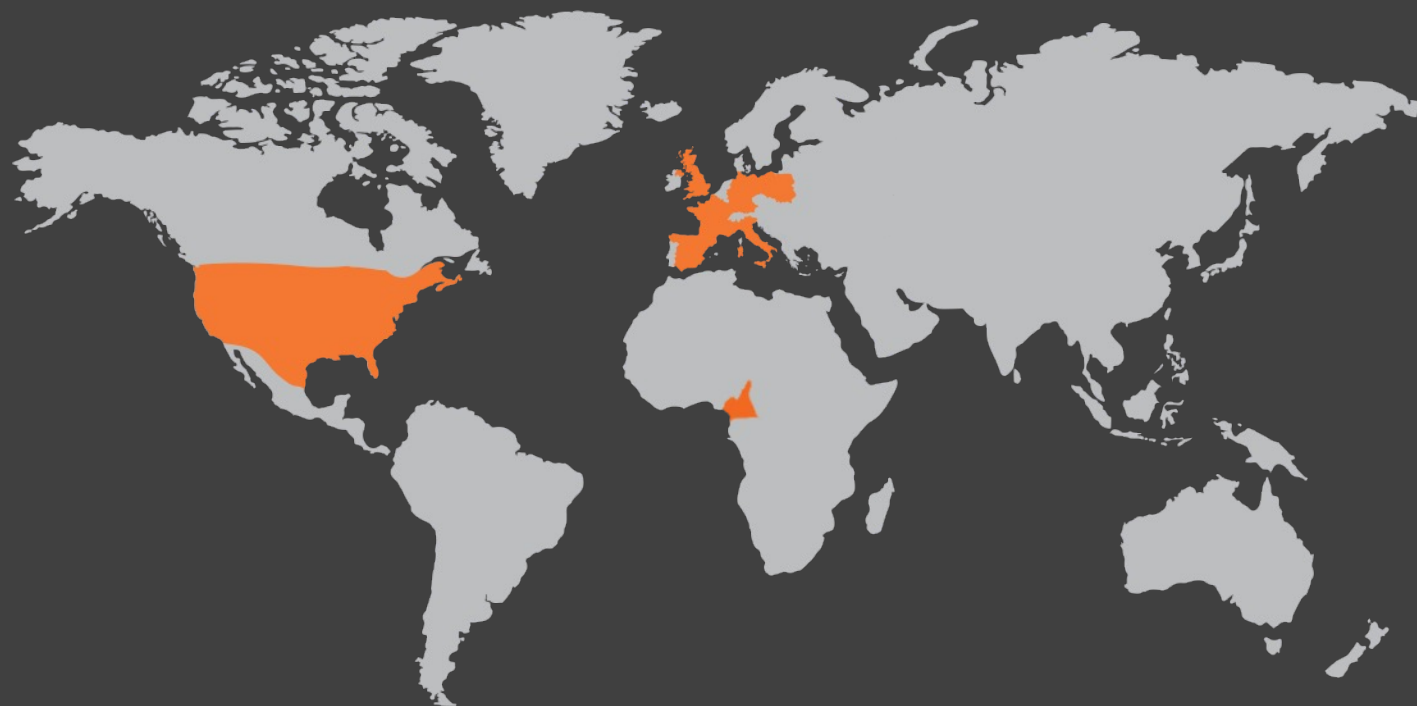
USA

San Diego

AFRICA

Douala

Other Business Units



Overview Facts

900+

Tech-Savvy

Cloud Engineers
SREs
DevOps Engineers
Full Stack Developers



+40000

Training
hours
per year



50+

Technical
Sircles



Methodology

ISO 27001
ISO 20000
ISO 9001
ISO 14001



PM Methodology

Prince2
PMI
Agile
SCRUM/UX



35+

Years of
experience
with a
Startup mindset



250+

Large Enterprise
Customers



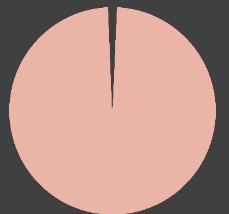
Market

Finance & Insurance,
Utility & Telco,
Industry & Services,
Transport,
Public Administration



98%

Customer
Retention
Rate



INTESA  SANPAOLO



Clients



CANONICAL



Technology Partners



- Sorint proudly holds the esteemed status of a **Golden Partner**, distinguished as one of the **longstanding in delivering Oracle solutions**.
- Consulted and implemented plenty of projects, for diverse industries, through the years. Some include
 - Licenses
 - Architectural solutions
 - Enhance legacy solutions
 - Customize solutions
 - Configuration and installation
 - Migration related-projects
 - Oracle virtualization
 - Virtualization management software
 - Oracle Linux virtualization manager
 - Disaster recovery management & backup
 - Data encryption

A circular graphic with two concentric orange lines. Inside the circle, the text "+100" is written in a bold, orange, sans-serif font.

+100

SORINTians are awarded highest certifications attainable for Oracle solutions.

Oracle Products



Database management & integration

Standard, enterprise, high performance, extreme performance editions. Along with all cloud-based DB services and real application testing.



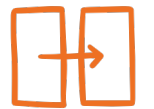
Cloud Services

Oracle Cloud Infrastructure, Cloud Application, and Cloud Platform.



Enterprise Software

E-Business Suite, Fusion Application, JD Edward EnterpriseOne.



Middleware & development tools

Fusion Middleware, Weblogical Server, APEX (Application Express), Oracle GoldenGate, & Developer tools.



Security & identity management

Identity & Access Management & Cloud security.



Hardware

Exadata, SPARC/x86 servers, PCA, & ODA



Industry-specific solutions

Solutions based on industry.

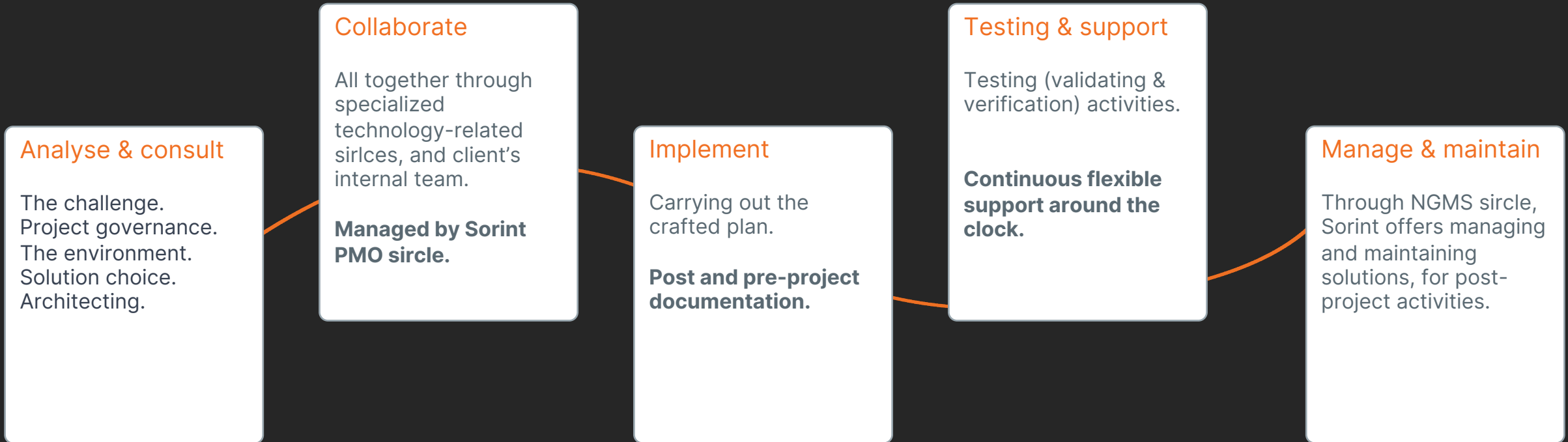


Consulting & supporting services

From architecting to implementation, migrating, managing, and utilizing.

Sorint's Tailored Journey

The make it model



Striving for nothing short of a perfect solution and a well-defined roadmap

Sorint's Tailored Journey

Instantiated from



Every journey is a unique challenge, but our know-how:



For various industries.
Executed countless
Oracle projects to
prominent entities in
Europe, US, and Africa



Customer retention rate
During +20 years of
partnership



Dedicated circles
specialized in other
database vendors and
technologies
Vendor-independent



Highest grantable
certificates in
various fields,
and "Training
Partner" to some
vendors



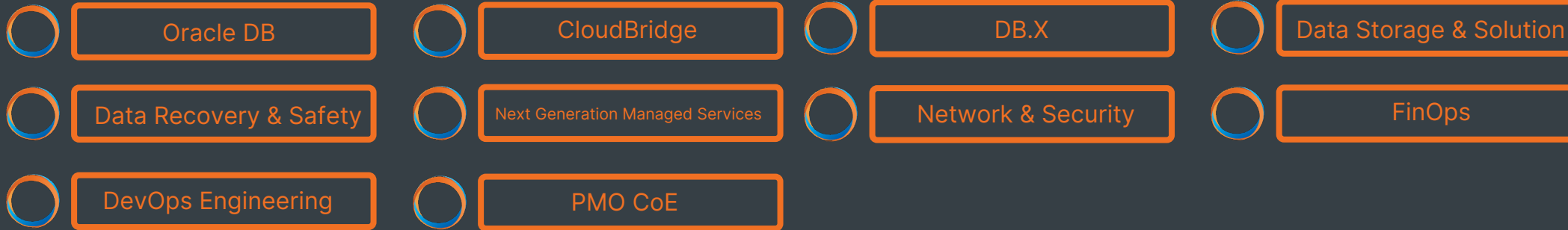
Expert PM with
technical
background
ensuring project's
objectives are
met



Flexibility.
24x7x365
multilingual team

Day x ————— Continues support ————— Continues support ————— Continues support ————— Day y

Experts Involved



Senior masterminds

Nunzio Gagliardi



Head of Oracle DB | Technical Project Manager

+20 years of experience in Oracle Solutions

Amedeo Trussardi



Senior Oracle DB | Engineered System Administrator

+5 years of experience in Oracle Solutions

Some prestigious certifications



Closer Look

Areas and field of focus



Project-based

Analysis, architect,
consultant, and
implement.

Tailored proposals.
Based on project and
client's needs.

Package-based

Short-term activates.
e.g. health checks,
patching,
assessments,
troubleshooting/tunni
ng, specific
configuration,
compliance checks

Staff Augmentation

Offer experts in given
fields or technologies.

Time & material or
long-time retainers

Bonus Slide

Related Solutions and Tools by Sorintians



NGMS Core IT Service

Remotely manages IT infrastructures ensuring the correct functionality, support for vendor and Open-source products. Reducing response times to new problems. Speed, flexibility, method and technical preparation are part of our DNA.

[Inquire](#)

PMO – Project Management Center of Excellence

Project management as a service (PMaaS) focuses on coordinating IT projects. On both Infrastructure level, and Application software level.

[inquire](#)

DevOps Engineering Technology Consultant Service

Advanced set of practices, tools, and technologies that power automation throughout the development, testing, and deployment phases.

[inquire](#)

Cloud Native Security Center of Excellence

Strategies, practices, & tools to safeguard the containerized applications and the underlying environment from potential cybersecurity threats and vulnerabilities. Plus, continuous monitoring.

[Inquire](#)

Going Forward

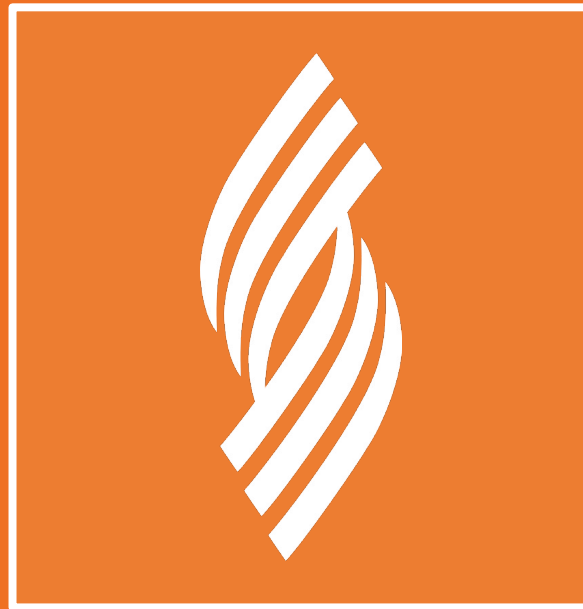
How we can move forward from here

One hour
workshop

Read more on
/sorintlab



Alternative
approach



BUILDING GREAT
TECHNOLOGY



IT | ES | UK | DE | US | FR | PL | CMR | RO