

# Project Management

Digital Technology Service

# Agenda



- Who are we
- Project Management
  - Pillars of PM
  - Types of PMO
- Sorint's Tailored Journey
  - Instantiated from
  - The model
  - Closer Looks
- Going Forward

**17** Offices  
**3** Continents

## EUROPE

Milan, Rome, Bergamo, Turin, Padova,  
London, Madrid, Frankfurt, Paris,  
Wroclaw, Brasov, Bologna, Lecce

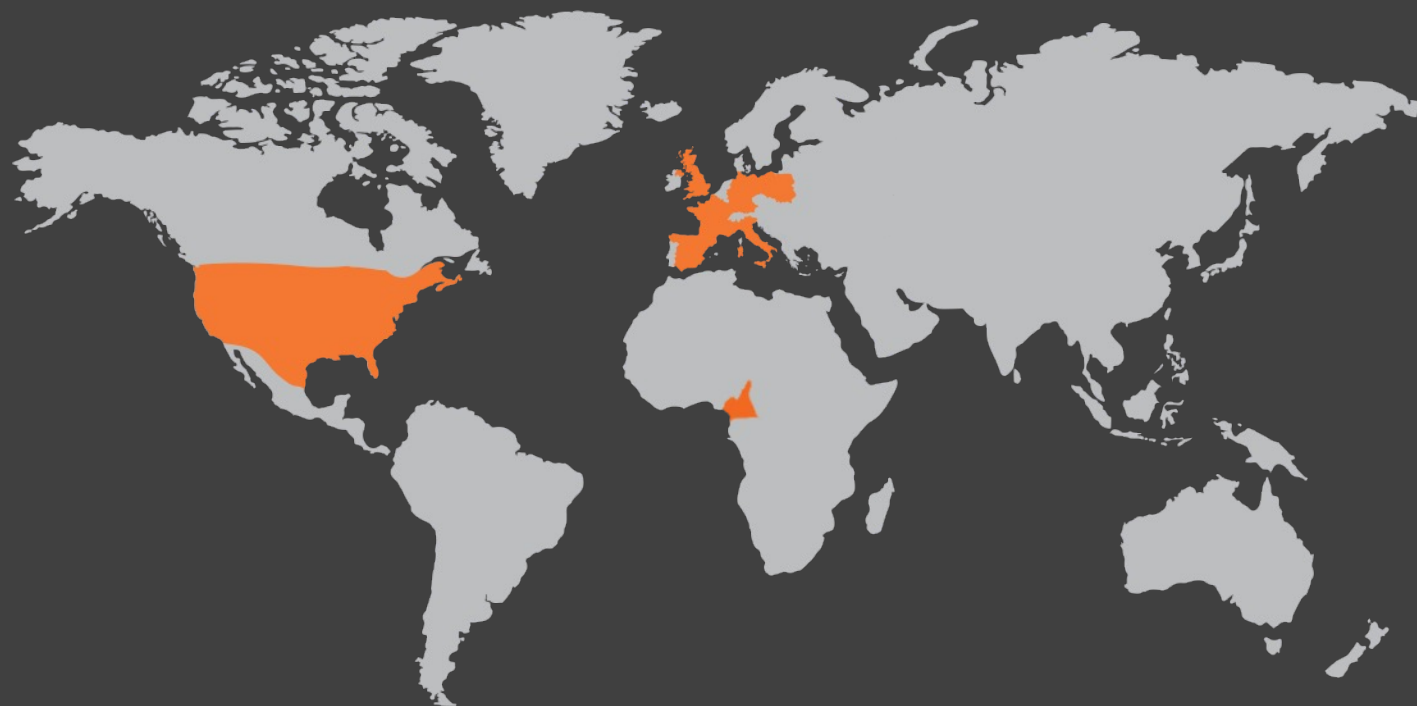
## USA

San Diego

## AFRICA

Douala

## Other Business Units



# Overview Facts

**900+**

## Tech-Savvy

Cloud Engineers  
SREs  
DevOps Engineers  
Full Stack Developers



**+40000**

Training  
hours  
per year



**50+**

Technical  
Sircles



## Methodology

ISO 27001  
ISO 20000  
ISO 9001  
ISO 14001



## PM Methodology

Prince2  
PMI  
Agile  
SCRUM/UX



**35+**

Years of  
experience  
with a  
Startup mindset



**250+**

Large Enterprise  
Customers



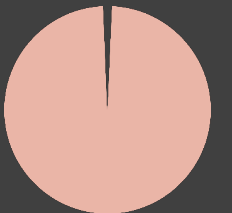
## Market

Finance & Insurance,  
Utility & Telco,  
Industry & Services,  
Transport,  
Public Administration



**98%**

Customer  
Retention  
Rate



INTESA  SANPAOLO



Clients



Technology Partners

# Project Management

## Digital Technology Service

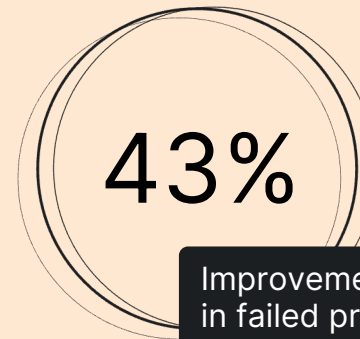


- Project management as a service (PMaaS) focuses on coordinating IT projects.

- Infrastructure level
- Application software level

- Effective project management directly influences

- success rate
- time and budget
- fosters collaboration
- mitigate risks
- smooth environment/project



Improvement in strategical alignment, and 25% decrease in failed project.

According to a value demonstration for Project Management as a Service (PMaaS)

\*Keyedin leading project portfolio management software

# Pillars of Project Management

## Pillars



### Knowledge and experience

Deep hands-on experience in domains of IT, methodologies, regulations/compliance, best practices, and other. For both small and high complex projects.



### Cost and time effective

Compared to hiring in-house



### Tools and technologies

Access to a rich assortment of tools. Tools that facilitate, for example, collaboration and tacking.



### Flexibility and adaption

Projects and clients might require approaches and methodologies that aligns accordingly.



### Scalability

In terms of resources and expertise capabilities



### Focusing on core competencies

Client's technical team is allowed more focus on IT related matters.



### Risk mitigation

Experience in risk management helps avoid project delays, budget overturn, and all other potential emerging problems.



### Communication and stakeholder management

Establishing an effective communication flow that involved all stakeholders. Facilitating regular updates and ensuring objectives are well-communication and documented.





# Types of Project Management Office

The 4 Gartner types of PMO



## Activist

Alignments

Organization's long-term vision

Reviews all the project plans and business proposals

## Delivery

More common

Short-term results

Reviewing proposals and offering guidance

## Compliance

Context with immature processes, methodology, guidelines

Makes sure basic compliance applies

## Centralized

Highly focused on consistent business standards and practices

Centralized system for guidance

# Sorint's Tailored Journey

The make it model approach is instantiated from



Team



Technical background

Variety of seniority and skills

Experience



Various ICT initiatives and industries

Methodology



Prince 2  
Agile  
PMI/PMBOOK

Flexibility



Resources, methodologies, culture, and scaling

Communication



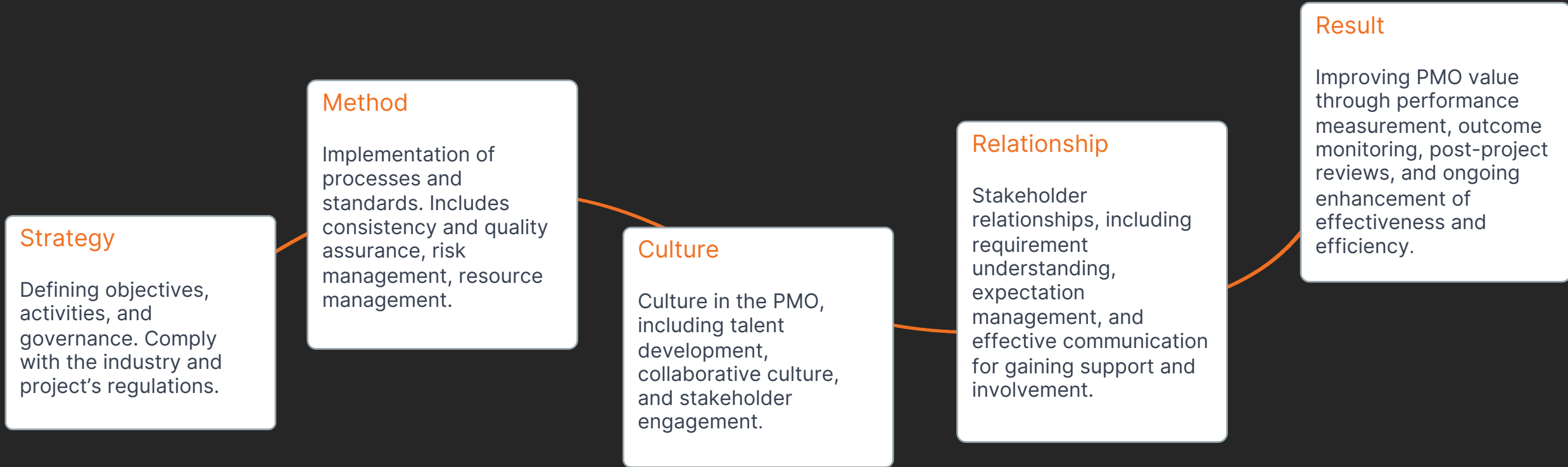
Documentation

Involvement

Regular reporting

# Smooth bridging from plan to execution

The make it model



Inspired from PMOGA

Day x ——— Continues support ——— Continues support ——— Continues support ——— Day y

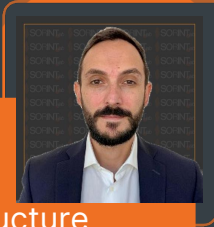
# Experts Involved



PMO CoE

## Senior masterminds

Angelo Maturi



IT Project Manager | IT Infrastructure Specialist | Green IT Ambassador

+10 years of experience in PM. +15 years of experience in IT infrastructure activities

Massimiliano Zambetta



IT Project Manager | IT PMO

+10 years of experience in Project Management field and activities

Simone Zambelli



IT Project Manager | IT Infrastructure specialist

+10 years of experience in Project Management field and activities

## Some prestigious certifications



# Closer Look

Areas and field of focus

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As-a-Service	Augmentation	Per-project
Requirements		
Compose proposal		
Retainer agreement		
Scalable based on client/project's needs	Fixed period of time	Based on project

# Bonus Slide

## Related Solutions and Tools by Sorintians



### Agile Practices

Technology Consulting Service

Software development project management solution that embodies set of values, principles, and practices aimed at empowering self-managed, cross-functional teams. It fosters a collaborative environment that encourages solutions. Building on feedback from stakeholder to enhance deliverables and facilitate rapid release to meet project's deadline.

[inquire](#)

# Going Forward

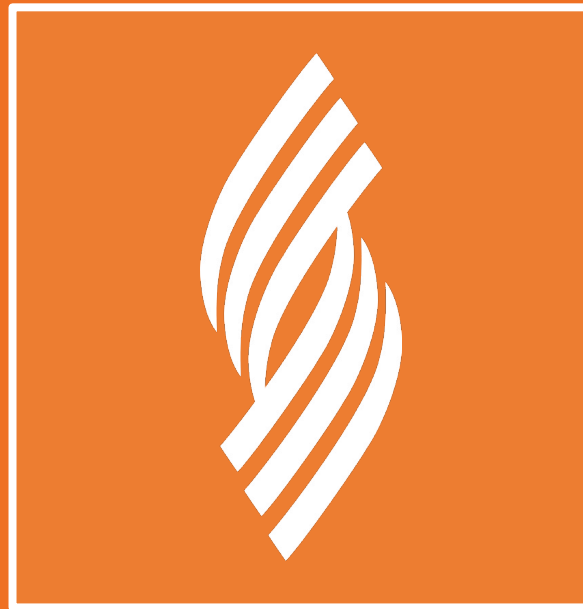
How we can move forward from here

One hour  
workshop

Read more on  
/sorintlab



Alternative  
approach



BUILDING GREAT  
TECHNOLOGY



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IT | ES | UK | DE | US | FR | PL | CMR | RO