

Agile Practices

Digital Technology Service



Agenda

- Who are we
- Overview
- Addressing Agile Practices
- Agile
 - Pillars of Agile
 - Sorint's Tailored Journey
 - Experts Involved
 - Closer Looks
- Success Stories
- Bonus slide - Related by Sorintians
- Going Forward

17 Offices
3 Continents

EUROPE

Milan, Rome, Bergamo, Turin, Padova,
London, Madrid, Frankfurt, Paris,
Wroclaw, Brasov, Bologna, Lecce

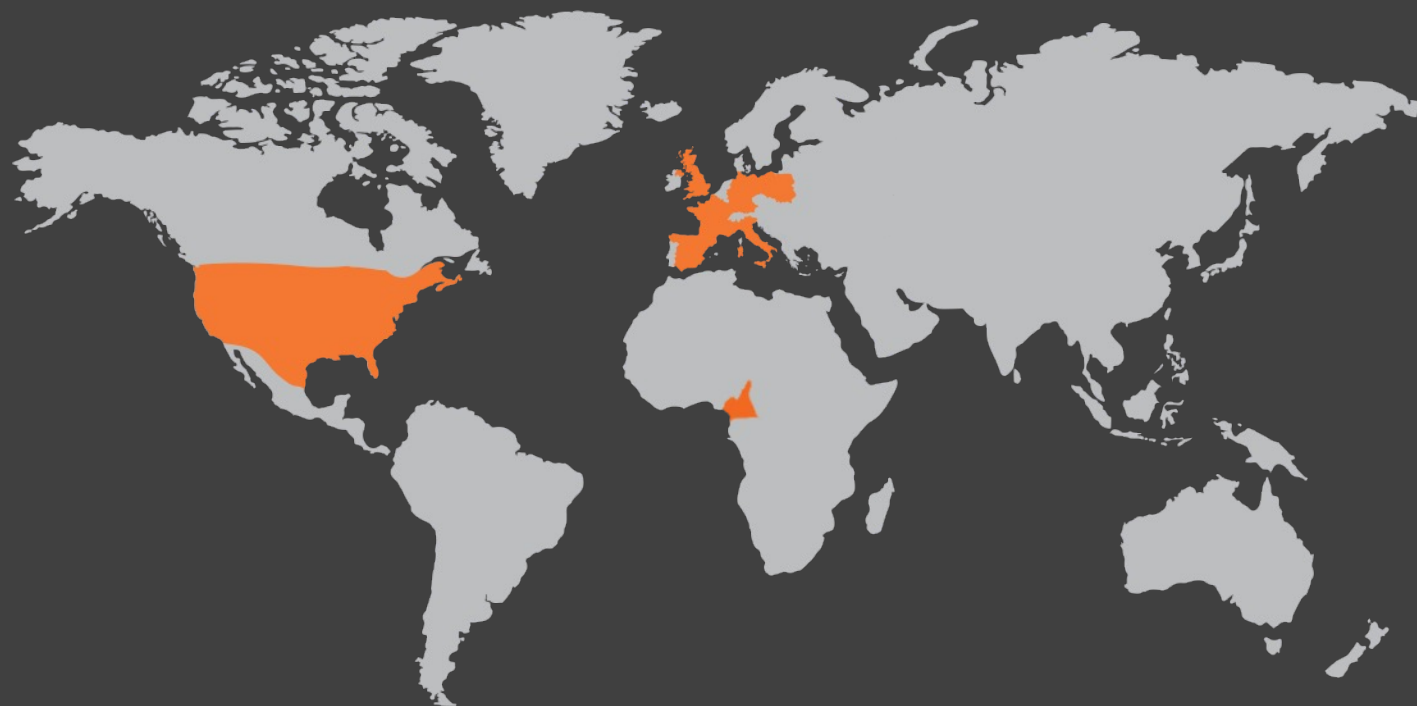
USA

San Diego

AFRICA

Douala

Other Business Units





Overview Facts

900+

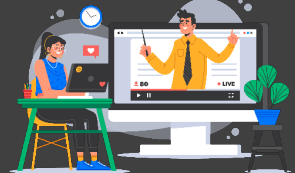
Tech-Savvy

Cloud Engineers
SREs
DevOps Engineers
Full Stack Developers



+40000

Training
hours
per year



50+

Technical
Sircles



Methodology

ISO 27001
ISO 20000
ISO 9001
ISO 14001



PM Methodology

Prince2
PMI
Agile
SCRUM/UX



35+

Years of
experience
with a
Startup mindset



250+

Large Enterprise
Customers



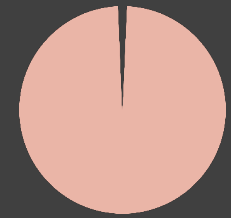
Market

Finance & Insurance,
Utility & Telco,
Industry & Services,
Transport,
Public Administration



98%

Customer
Retention
Rate



INTESA  SANPAOLO



Clients



Technology Partners

Agile Practices



- Software development project management solution that embodies set of values, principles, and practices aimed at empowering self-managed, cross-functional teams. It fosters a collaborative environment that encourages solutions. Building on feedback from stakeholder to enhance deliverables and facilitate rapid release to meet project's deadline.
- **When implemented correctly**, it enables efficiency and optimization across all processes.
- Processes that include:
 - Requirement elicitation
 - Requirement analysis
 - Product ideation and design
 - Break-down of complex problems
 - Gather feedback
 - Collaboration and communication
 - Agile, Kanban and Lean practices

87%

A graphic featuring the number 87% inside a circle, which is part of a larger circular design with concentric lines.

of projects, managed with the traditional “waterfall” methodologies, are challenged, or fail to deliver what was promised to Customers.

*Standish Group Chaos Report 2020

Addressing



Slow and inefficient development and deployment



Communication issues among various team



Challenging project requirements



Challenges in managing the project



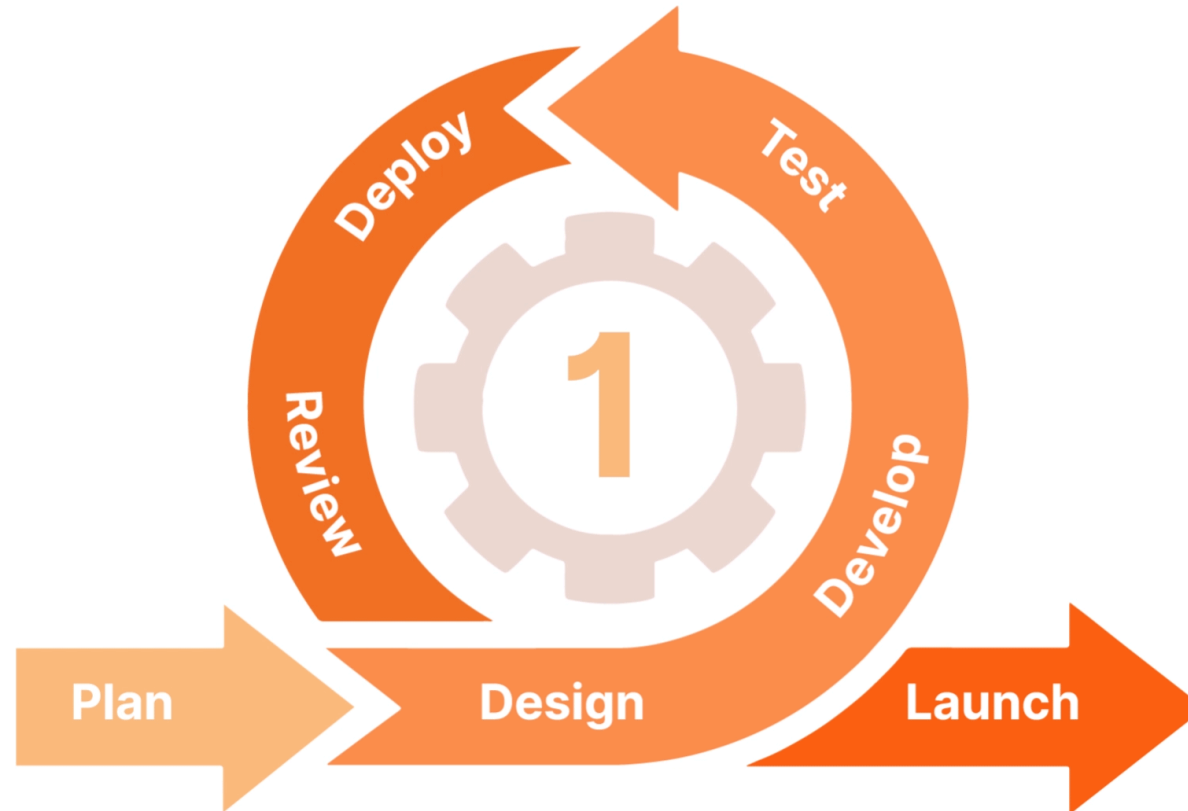
Team's resistance to change



Risks



Agile Methodology




Agile key factors:

- Break-down of processes
- Quick releases
- Incremental delivery
- Cross-functional teams
- Monitoring and feedback

Pillars of Agile



Incremental and frequent software delivery 



In-line with DevOps methodology




Constant feedback cycles and continuous improvement



Transparency. Accessible information



Communication, culture, cross-functional, self-managing teams 



Customer-Centricity and business value. Improve customer experience, responsiveness, and satisfaction



Continuous attention to technical excellence 

64%

of features are rarely, or never used. This highlights the following important topics:

- User research
- Developer / Business communication
- User feedback
- Risk reduction by small releases

*Standish Group Report 2014

Sorint's Tailored Journey

Instantiated from



Every journey is a unique challenge, but our know-how:



Product owners,
Scrum masters, and
Project managers
with technical and
administrational
background



Adopted Agile
practices

To prominent
entities in
Europe, US, and
Africa



Projects in 2022



Agile philosophy
and
Scrum / Kanban
practices



Hands-on
knowledge on all
trending tools

Experts Involved



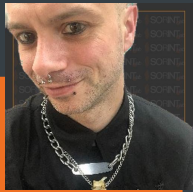
Agilistic



PMO CoE

Senior masterminds

Simone Rossi



Head of Agilistic | Scrum Master

+16 years of experience in Project Management. Agile evangelist and training passionate

Angelo Maturi



IT Project Manager | IT Infrastructure Specialist | Green IT Ambassador

+10 years of experience in PM. +15 years of experience in IT infrastructure activities

Massimiliano Zambetta



IT Project Manager | IT PMO

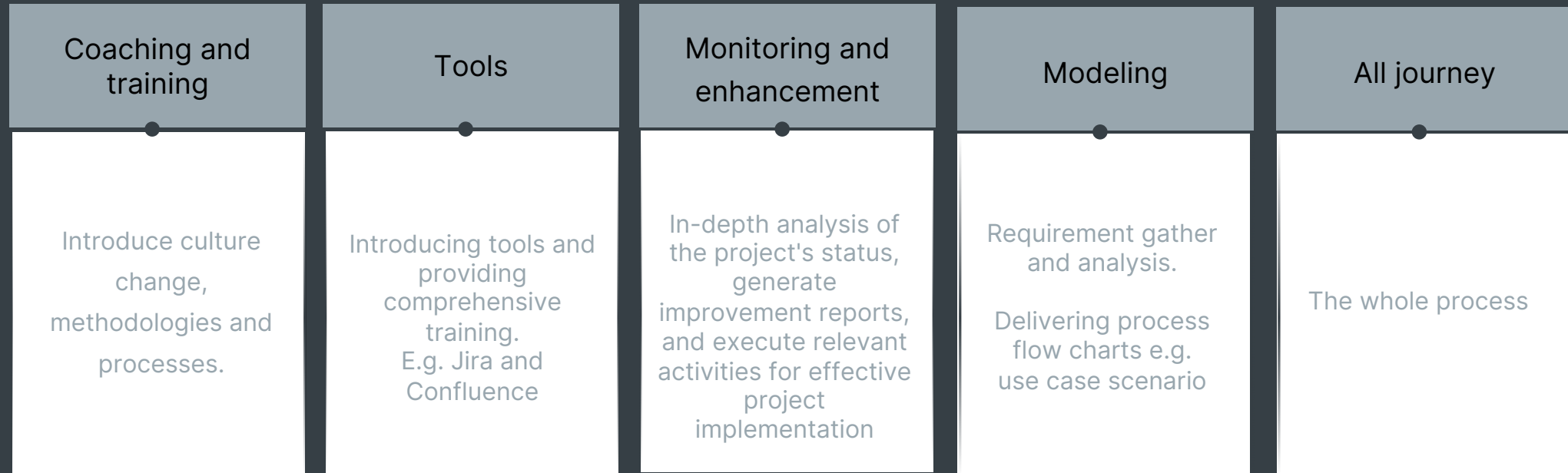
+10 years of experience in Project Management field and activities

Some prestigious certifications



Closer Look

Areas and field of focus



Success stories



Delivered by: Sorintians



Confidential

Italian company building IT solutions for Professionals Delivery improvement

Challenge

Deliver the product on time.

- Sorint joined the project midway through the development phase.
- Various issues within development team. Continuous delays.

Going forward

Analysed project and team's status.

Accepting the challenge - Solution and Implementation

- Engage with stakeholders.
- Redefined the requirements and prioritized functional ones.
- Empower team activity and held coaching sessions.
- Remove impediments. E.g. proposed the dismissal of one developer from the project.

Strictly followed the agile methods and processes.

Result & delivery

- On time delivery of the first release.
- Client extend the service.

[Floatingpoint.sorint.com](https://floatingpoint.sorint.com)

Success stories



Delivered by: Sorintians



Confidential

Italian Public Administration Product Development

Challenge

Client's requirement included:

- Develop a product from scratch
- Understand all stakeholders involved
- Deliver a POC

Going forward

Intensive requirement gather sessions and user research.

Accepting the challenge - Solution and Implementation

In a proposal form:

- Analysis of business needs.
- Identification of stakeholders.
- Assignment of stakeholders responsibilities.
- Requirement elicitation.
- Preparation of processes workflow.
- Building a POC.
- Definition of product roadmap.

Result & delivery

- POC delivered on time.
- Client expressed satisfaction.
- Development under process (incremental releases).

Success stories

Delivered by: Sorintians



Confidential

A European Network of Private SME Enhance Agile Practice

Challenge

Client's requirement included:

- Adapt Agile practices.
- Accelerate software development & delivery.
- Guarantee all feedback were implemented.

Going forward

Intensive team work, understanding the issues.

Accepting the challenge - Solution and Implementation

In a proposal form:

- Hiring a scrum master.
- Help the team conduct Sprint Retrospectives, to reflect on how to become more and more effective.
- Find ways to improve the current workflow.
- Removing impediments at all levels.

Result & delivery

- Training on Scrum performed to all team members.
- Increments released every two weeks.
- Team's reported issues were solved.
- Transparency at all levels.

[Floatingpoint.sorint.com](https://floatingpoint.sorint.com)

Bonus Slide

Related Solutions and Tools by Sorintians



PMO – Project Management Center of Excellence

Project management as a service (PMaaS) focuses on coordinating IT projects. On both, infrastructure level and application software level.

[inquire](#)

Software Development Technology Consulting Service

According to Gartner, SD is project management, specifications, design, programming, testing, installation and training associated with a specific application development project of any size.

[inquire](#)

Going Forward

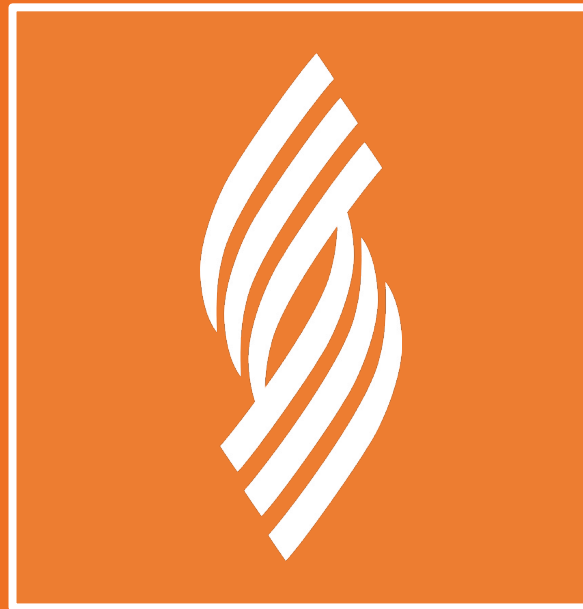
How we can move forward from here

One hour
workshop

Read more on
/sorintlab



Alternative
approach



BUILDING GREAT
TECHNOLOGY



IT | ES | UK | DE | US | FR | PL | CMR | RO