



BUILDING GREAT TECHNOLOGY

# Agile Practices

Software.Factory





# Agenda

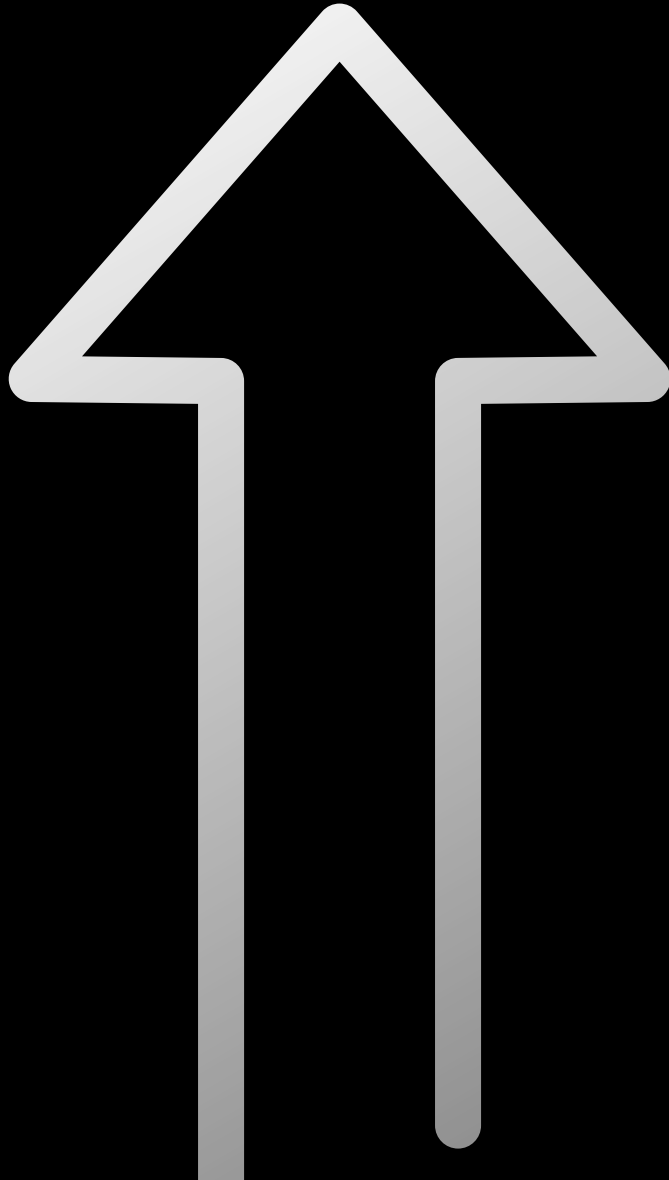
- SORINT.lab @ a Glance
- Overview
- Addressing Agile Practices
- Agile
  - Pillars of Agile
  - Sorint's Tailored Journey
  - Experts Involved
  - Closer Looks
- Success Stories
- Bonus slide - Related by Sorintians
- Going Forward



Is behind many prominent entities  
leading their industry. Assured!

**98%**

customer retention rate



# Clients

By industry



## Banking & Finance



## Energy & Utilities



## Telecommunication



## Government & Public Services



## Transportation & Automotive



## Healthcare



## Technology & Services



## Industrial & Manufacturing



## Entertainment

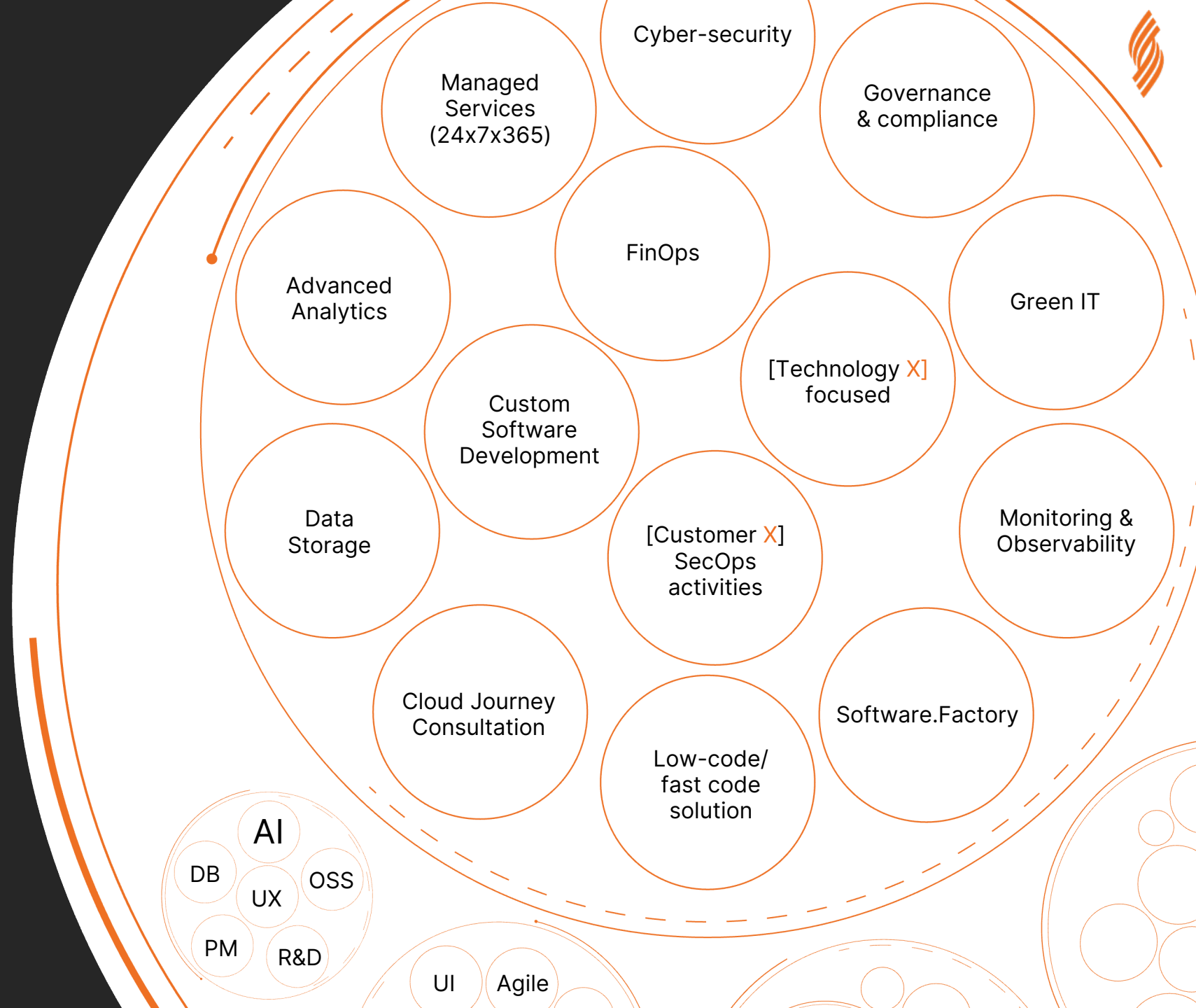


# Tackling Challenges Together

## A journey characterized by:

- Enabling clients to focus on core business.
- Secured solutions built upon best fitting technologies, practices, & latest findings.
- Quality, & cost optimization.

We harmonize passions!



# SORINT.lab – IT Consultancy

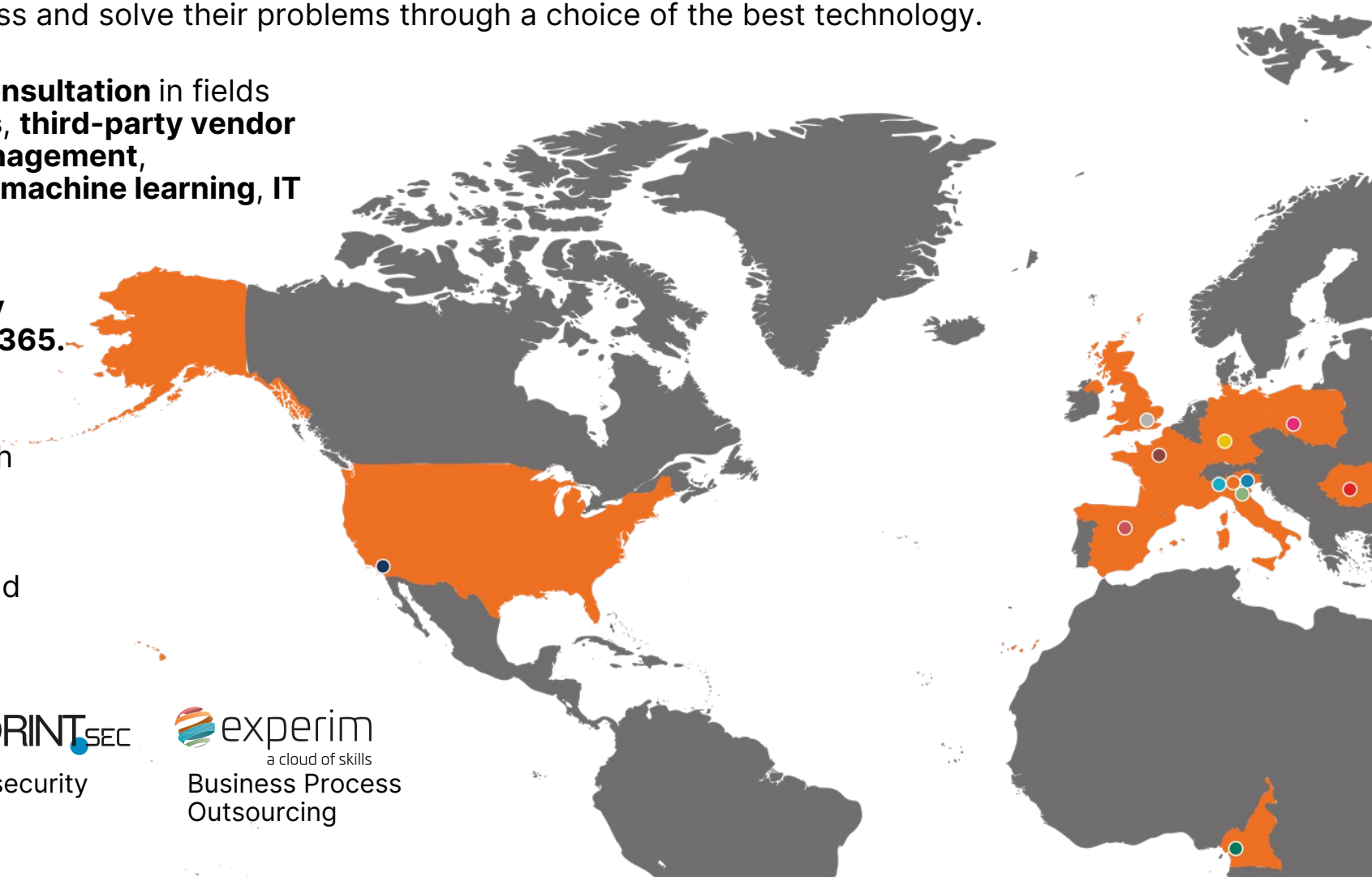


We believe in technology that fosters **innovation and human wellness**. Our commitment towards every company, institution or community is to help them run their business and solve their problems through a choice of the best technology.

Providing **digital technology services & consultation** in fields of **software development, cloud solutions, third-party vendor solutions, cybersecurity, data center management, management of daily IT operations, data, machine learning, IT recruitment** and **professional education**.

Delivering services ranging from **discovery and implementation** to **full support 24x7x365**.

SORINT provides IT services to prominent entities in Europe, USA, and Africa. Through a workforce of **1.5K professionals** and a presence spanning **17 offices** located in Italy, Spain, United Kingdom, Germany, France, Romania, Poland, United States, and Cameroon.



  
IT Consultancy

  
Advanced Analytics  
Solutions

  
Cybersecurity

  
a cloud of skills  
Business Process  
Outsourcing

# Let's Tackle Your Next Challenge Together

“SORINT.lab is a company that's easy to do business with...”

A well-known testimonial from a client



## Education

>40K

Training hours per year

130+ entities

Certification. Foundation to trainer level

## Methodology

Vendor independent

Unbiased transparent consultancy

Project management

Prince2, PMI, Agile, SCRUM/UX

ISO compliance

27001, 20000 9001, 14001

## Experience

250+ large enterprises

Prominent entities in Europe, US, and Africa

>1K case studies

Tailored journeys documented



Euronext Group's ELITE SME network

The Make IT Model

Our philosophy towards journeys

# Agile Practices



- Software development project management solution that embodies set of values, principles, and practices aimed at empowering self-managed, cross-functional teams. It fosters a collaborative environment that encourages solutions. Building on feedback from stakeholder to enhance deliverables and facilitate rapid release to meet project's deadline.
- **When implemented correctly**, it enables efficiency and optimization across all processes.
- Processes that include:
  - Requirement elicitation
  - Requirement analysis
  - Product ideation and design
  - Break-down of complex problems
  - Gather feedback
  - Collaboration and communication
  - Agile, Kanban and Lean practices



87%

of projects, managed with the traditional “waterfall” methodologies, are challenged, or fail to deliver what was promised to Customers.

\*Standish Group Chaos Report 2020



# Addressing



Slow and inefficient development and deployment



Communication issues among various team



Challenging project requirements



Challenges in managing the project



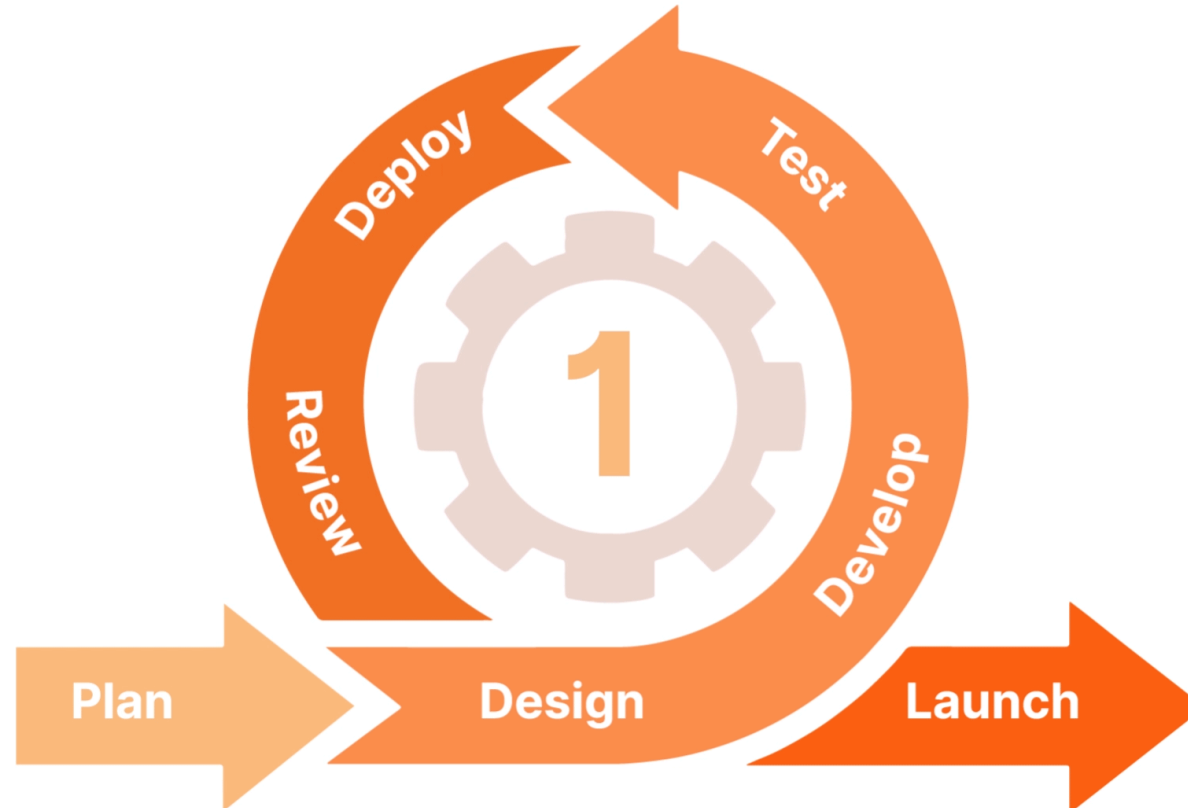
Team's resistance to change



Risks



# Agile Methodology




## Agile key factors:

- Break-down of processes
- Quick releases
- Incremental delivery
- Cross-functional teams
- Monitoring and feedback

# Pillars of Agile



Incremental and frequent software delivery 



In-line with DevOps methodology



Constant feedback cycles and continuous improvement



Transparency. Accessible information



Communication, culture, cross-functional, self-managing teams 



Customer-Centricity and business value. Improve customer experience, responsiveness, and satisfaction



Continuous attention to technical excellence 

64%

of features are rarely, or never used. This highlights the following important topics:

- User research
- Developer / Business communication
- User feedback
- Risk reduction by small releases

\*Standish Group Report 2014



# SORINT.lab's Tailored Journey

Instantiated from

Every journey is a unique challenge, but our know-how:



Product owners, Scrum masters, and Project managers with technical and administrative background



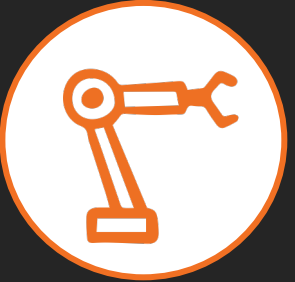
Adopted Agile practices  
To prominent entities in Europe, US, and Africa



Projects in 2022



Agile philosophy and Scrum / Kanban practices



Hands-on knowledge on all trending tools

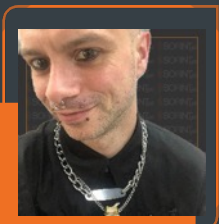


# Experts Involved

Agilistic

PMO CoE

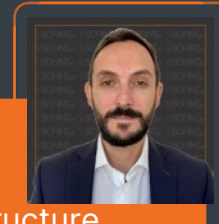
## Senior masterminds



Simone Rossi

Head of Agilistic | Scrum Master

+16 years of experience in Project Management. Agile evangelist and training passionate



Angelo Maturi

IT Project Manager | IT Infrastructure Specialist | Green IT Ambassador

+10 years of experience in PM. +15 years of experience in IT infrastructure activities



Massimiliano Zambetta

IT Project Manager | IT PMO

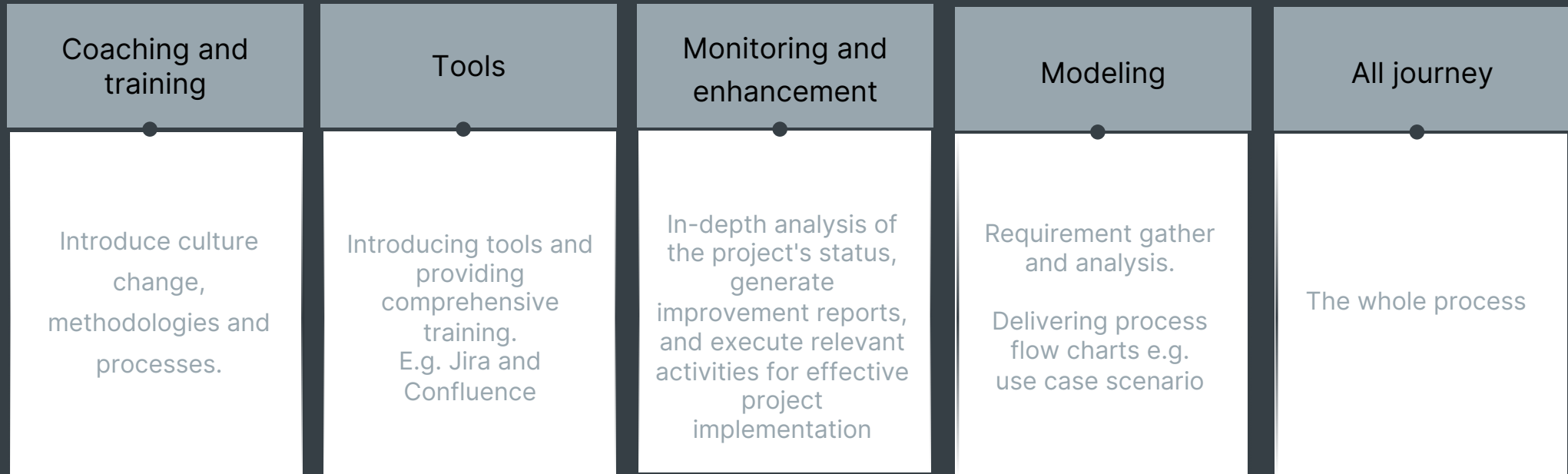
+10 years of experience in Project Management field and activities

## Some prestigious certifications



# Closer Look

Areas and field of focus



# Success stories



Delivered by: SORINTians



Confidential

## Italian Company Building IT Solutions for Professionals Delivery Improvement

### Challenge

Deliver the product on time.

- Sorint joined the project midway through the development phase.
- Various issues within development team. Continuous delays.

### Going forward

Analysed project and team's status.

### Accepting the challenge - Solution and Implementation

- Engage with stakeholders.
- Redefined the requirements and prioritized functional ones.
- Empower team activity and held coaching sessions.
- Remove impediments. E.g. proposed the dismissal of one developer from the project.

Strictly followed the agile methods and processes.

### Result & delivery

- On time delivery of the first release.
- Client extend the service.

[Floatingpoint.sorint.it](https://floatingpoint.sorint.it)

# Success stories



Delivered by: SORINTians



Confidential

## Italian Public Administration Product Development

### Challenge

Client's requirement included:

- Develop a product from scratch
- Understand all stakeholders involved
- Deliver a POC

### Going forward

Intensive requirement gather sessions and user research.

### Accepting the challenge - Solution and Implementation

In a proposal form:

- Analysis of business needs.
- Identification of stakeholders.
- Assignment of stakeholders responsibilities.
- Requirement elicitation.
- Preparation of processes workflow.
- Building a POC.
- Definition of product roadmap.

### Result & delivery

- POC delivered on time.
- Client expressed satisfaction.
- Development under process (incremental releases).



# Success stories



Delivered by: SORINTians



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## A European Network of Private SME Enhance Agile Practice

### Challenge

Client's requirement included:

- Adapt Agile practices.
- Accelerate software development & delivery.
- Guarantee all feedback were implemented.

### Going forward

Intensive teamwork, understanding the issues.

### Accepting the challenge - Solution and Implementation

In a proposal form:

- Hiring a scrum master.
- Help the team conduct Sprint Retrospectives, to reflect on how to become more and more effective.
- Find ways to improve the current workflow.
- Removing impediments at all levels.

### Result & delivery

- Training on Scrum performed to all team members.
- Increments released every two weeks.
- Team's reported issues were solved.
- Transparency at all levels.

Floatingpoint.sorint.it



# Bonus Slide

## Related Solutions and Tools by SORINTians



### Custom Software Development

Software.Factory

According to Gartner, SD is project management, specifications, design, programming, testing, installation and training associated with a specific application development project of any size.

[inquire](#)



### Project Management

PMOs

Project management as a service (PMaaS) focuses on coordinating IT projects. On both, infrastructure level and application software level.

[inquire](#)

# Going Forward

How we can move forward from here

One hour  
workshop

Read more on  
/sorintlab



Alternative  
approach



**BUILDING GREAT TECHNOLOGY**



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IT | ES | UK | DE | US | FR | PL | CMR | RO

[www.sorint.com](http://www.sorint.com)