Cloud Journey

Cloud Lab

Agenda

- The Scope of Cloud Lab

- What the Cloud Brings

- Our Approach - 3 Key Pillars

- Why SORINT.lab?

- Service's Delivery Models

Cloud Journey

From architecting, migrating, to securing, financial management, and optimization, we know "the next"!
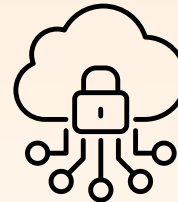
Common solutions Cloud Lab does for +100 prominent brands:

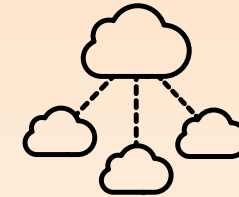End-to-end cloud adoption. Strategy, architecting to implementation!

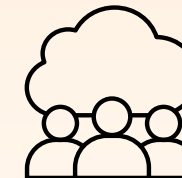24x7 full management & operation

Cloud security & compliance

Data analytics & advanced analytics

Multi-cloud solutions

FinOps

Assessments, consultation, & training

Cloud Potential

When effectively managed and on full thrust!

Many tech advancements
More than accelerating innovation, managing complexity, instant scalability of environment(s), resources, and having latest modern findings and solutions immediately available.

Cost control & governance
A well-defined Cloud Strategy and a disciplined Cloud Financial Management. Essentials for cost optimization & planning.

On business-level
Avoiding hidden costs, advantages of modernization, data visibility and operational agility.

Cloud providers practices
Utilizing several cloud provider's services and incentives programs for cost and performance returns.

Security
Key free security features and shared responsibilities.

Sustainable
Swapping from data center, and the associated operations, Hardware, maintenance, refreshing activities to a practical energy friendly direction.

Why We Master the Cloud?

Approach pillars we've accumulated throughout 40 years of infrastructure-related projects

Cloud-smart 1

Our own guideline in which the primary focus is analysing, aligning, tailoring, and operating a solid plan.

By considering all aspects of your organization's objectives, applications and IT service's needs.

Architecting 2

Innovating an architectural plan based on choices that, while complex, are feasible and beneficial.

Leverage the latest findings and our experience to address factors and choices such as the cloud model, costs, plan vendor choice, and the technical knowledge needed.

Experience 3

Integrate the right approaches to guarantee a smooth, cost-efficient, and effective utilization of cloud technologies throughout the migration process and onwards.

Through combining the right comprehensive mix of competences. Consultancy, technical, & PM.

1 Cloud-smart
Govern, investigate, & align

Discovery
Understanding client's organization, needs, business context, tech, and the objective of all stakeholders.

Strategy
Inline with the requirements & principles of FinOps. This stage, delivers the migration plan.

Which include key strategic elements, cloud model (single, hybrid, or multicloud), justifications, and risk assessment.

Preparing to execute
Organizing according to the pre-approved roadmap.

From general project prerequisites, & activities, tools, skills, manpower, knowledge, up to on-ground logistical executions.

Migration
A phase that focuses mainly on migration activities, optimization & verification. Tackling & mitigating the recent emerged challenges, too!

Documentation & reporting activities.

Managing & optimizing
Dynamical defined according to mutual agreement.

Might include cloud management, cloud financial management, cloud success measurement.

Multi-disciplinary approach

Shoulder-to-shoulder with client's team

Quality assurance team & SLA compliance

Day x — Continues support — Continues support — Continues support — Day y

2
Architecting
Time to make feasible, beneficial, & innovative choices

Multi-cloud as a new norm
1

SORINT.lab is multicloud native!
Cloud providers are opening up to the idea of multicloud by facilitating and providing best services and prices. Azure & Oracle Cloud, for example.

Tailoring your cloud strategy
2

Inspired and built according to Gartner's 5R's framework
- Rebuild
- Replace
- Rearchitect
- Revise
- Rehost

Application migration strategy
3

From the many, our consultants contextually help you to choose best path.

OnPrem is the new cloud
4

Upon request, SORINT provides assessment of on-prem cost to further optimize the journey

3

Experience

ERCOLE
Orobik

We don't come empty handed

Our own software solutions, assessment portals, & guidelines

Kick start, efficiency, innovation, optimization!

www.ercole.io   www.finopsitalia.it

99% SLA compliance maintained

SORINT fully manages & operates the infrastructure, and other IT layers, for +100 prominent entities in Europe, US, & Africa!

NGMS

- Ticket ID
- Ticket Status
- Priority
- Timing
- Progress
- Handler

Your IT Will Change, Your Business Will Change too!

A wide range of IT fields & domains
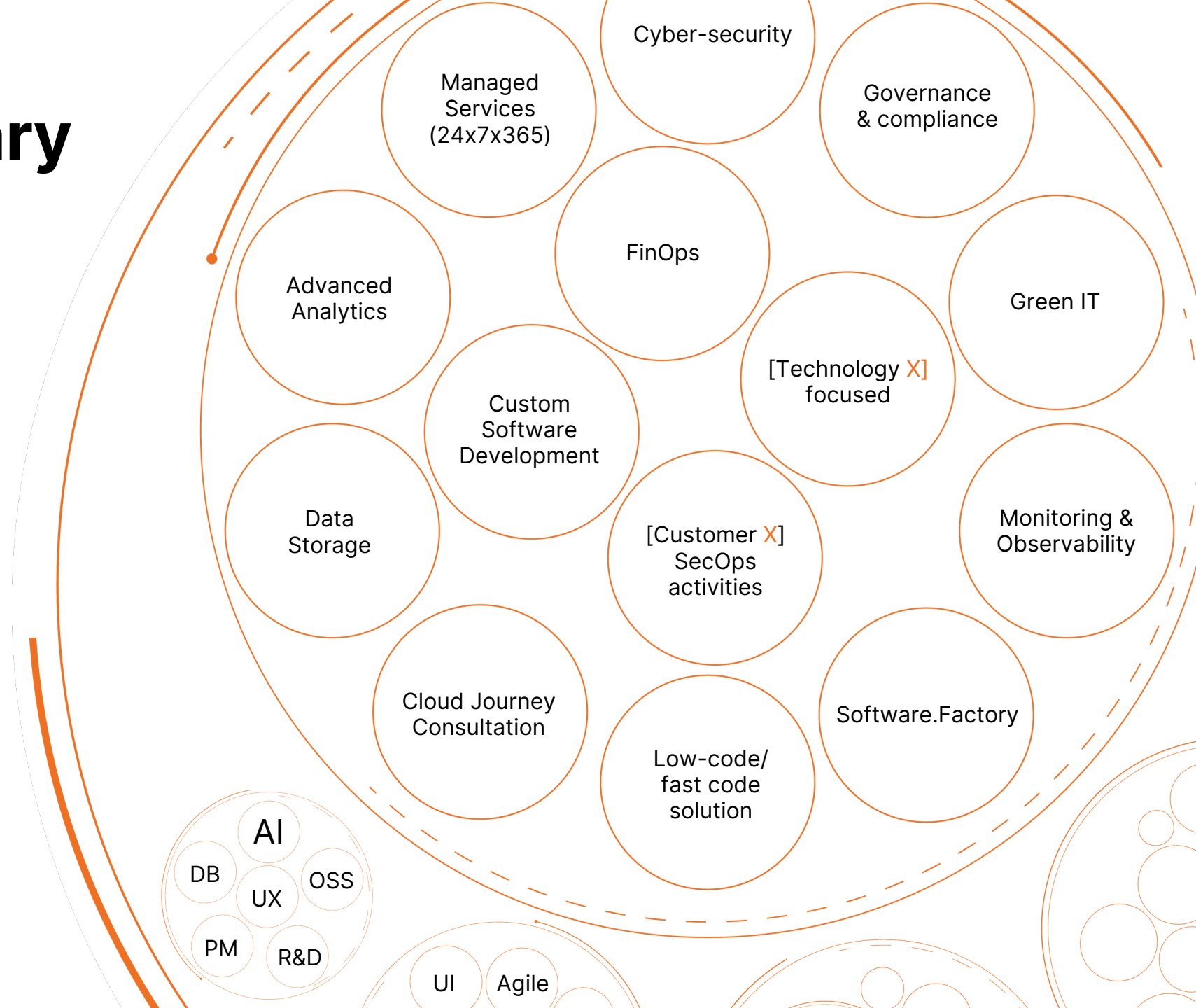
- Network Administration
- System Administration
- Database Management
- Cloud Computing
- IT Support
- IT Consulting
- Big Data
- Software Development
- Cybersecurity

- Advanced Analytics & Business Intelligence
- IT Project Management
- Enterprise Resource Planning
- Virtualization and Cloud Infrastructure
- Data Science
- Governance & Compliance
- Artificial Intelligence & Machine Learning

A multidisciplinary enrichment

Osircles

A framework which allows effective collaboration across specializations, maximizing value by involving experts from every field. Smoothly!

Managed Services (24x7x365)

Cyber-security

Governance & compliance

Advanced Analytics

FinOps

Green IT

[Technology X] focused

Custom Software Development

Monitoring & Observability

Data Storage

[Customer X] SecOps activities

Cloud Journey Consultation

Software.Factory

Low-code/ fast code solution

AI

DB

OSS

UX

PM

R&D

UI   Agile

Certification & Training

+130 major & various
Training Partner to some IT vendors

3CX
COMMVAULT
FacilityLive
MariaDB
SCP
6sigma
Company Tutor
FinOps
Foundation
Meru
Scrum Alliance
Aerohive
Compaq
FireEye
MIA-PLATFORM
Scrum.org
Aerohive
Networks
CompTIA
ForeScout
Microsoft
ScrumStudy
Alison
CROSSNOVA
FORTINET r
MikroTik
SonicWall
ALTARO
CSSC

GIAC
MongoDB
Amazon
Cyberark
GitLAB
Neo4j
SOPHOS
AMPG
International
D-LINK
Google
NetApp
Splunk
APMG
Databricks
Academy
Google Cloud
Netscreen
Stormagic
Apple
DataCore
Google Play
Academy
Netskope
Sun
Aruba
DELL EMC
HashiCorp
Hazelcast

Netwitness
SUSE
AXELOS
Devops Institute
NETWRIX
Symantec
Barracuda
Dynatrace
Hitachi
HP
Novell
TERADATA
BIT
Ec-Council
Huawei
NUTANIX
Toshiba
Blue Team
ECDL
IBM
ObserveIT
Trend Micro
BMC
Edx
Infoblox
Offensive
Security
Triton
Brocade

eipass
INIM Eletronics
OpenSecurityTrai
ning2
Veeam
Business Objects
Elastic
Istituto Italiano di
Project
ORACLE
Vendor
CEPIS
eLearnSecurity
Management
Palo Alto
Veritas
CertProf
EMC
ISTQB
People Cert
Check Point
EnterpriseDB
Juniper
PMI
VMware
Cisco
enVision
Konnex
Qualys

WatchGuard
Citrix
EUCIP
Lacework
Rancher
Academy
WatchGuardONE
Cloud Champion
EXIN
LibraEsva
Red Hat
WEBROOT
University
Cloudera
Extreme
Networks
Linux Foundation
Reevo Cloud
Academy
ZERTO
Cobit
F5
Linux
Professional
Institute
Reuters
ZyXEL

Technology Landscape

Category	Technologies
Cloud Infrastructure & Platform Services	aws, Microsoft, Google Cloud, HashiCorp, ORACLE, vmware by Broadcom
Enterprise Backup & Recovery Software Solutions	DELL Technologies, rubrik, COMMVAULT, VERITAS, veeAM, TRILIO
DevOps Platforms	mia Platform, aws, Microsoft, Google Cloud, Red Hat, GitLab, vmware by Broadcom
Distributed File & Object Storage	DELL Technologies, HUAWEI, NetApp, SUSE, Hitachi Vantara
Primary Storage	HUAWEI, DELL Technologies, Hewlett Packard Enterprise, NetApp, Hitachi Vantara
Container Management	aws, ORACLE, CANONICAL, nethopper, Google Cloud, Microsoft, Red Hat, CLASTIX, SUSE, vmware by Broadcom
Application Performance Monitoring	Microsoft, dynatrace, splunk>, DATADOG, CISCO, elastic
Cybersecurity	CISCO, FORTINET, KnowBe4, SUSE, elastic, splunk>, aqua, LACEWORK, sysdig
Database Management Systems	Microsoft, EDB, Cockroach Labs, CLOUDERA, mongoDB, ORACLE, Couchbase, Redis, HAZELCAST, MariaDB, MySQL, aws
Data Streaming	Red Hat, CONFLUENT, CLOUDERA, HAZELCAST
Internal Development Platform	mia Platform, Red Hat, nethopper, GitLab

Tackling Challenges with SORINT.lab

PMs with Technical, Vloud, & FinOps Background

Strategical & Practical Driven-experience

End-to-end Technology Support
Holistic IT & governance capabilities, rather than a point solution

100% Vendor Independent – Purpose

Believe in technology that fosters innovation and human wellness. Our commitment towards every company, institution or community is to help them run their business and solve their problems through a choice of the best technology.

98% Customer Retention Rate

Offering's Delivery Models

Consultation
Assessment, evaluation and consultation on current posture.

Concluded with business & technical remarks.

Project scoped
Client's defined deliverables that might include implementation for achieving specified objectives.

Full management
Full, or partially, managing & operating. Up to 24x7 multilanguage!

Dynamically,in accordance with SLA.

Request case studies

We are all ears!
A discovery call with a technical engineer, or a business representative.
welisten@sorint.com
www.sorint.com/contact

Read more – Our 3 blogs
A formal business blog, SORINTian's vibrant space with a transparent and unique writing style, or dedicated cybersecurity publications
www.sorint.com/blogs

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